

	2026 Aggregate Expenditure Estimate	%	2031 Aggregate Expenditure Estimate	%	2026 Annual Avg per Consumer Unit	2031 Annual Avg per Consumer Unit	Compound Annual Growth Rate (%)	2026 Market Index
<b>Total Specified Consumer Expenditures</b>	<b>477,193,283</b>	<b>100.00</b>	<b>526,161,333</b>	<b>100.00</b>	<b>104,350.16</b>	<b>115,386.26</b>	<b>1.97</b>	<b>131</b>
<b>Transportation</b>								
Transportation	91,788,235	100.00	101,991,214	100.00	20,071.78	22,366.49	2.13	134
<b>Vehicle Purchases</b>								
Vehicle purchases net outlay	40,066,367	43.65	44,970,389	44.09	8,761.51	9,861.93	2.34	137
Cars and trucks, new	18,346,404	19.99	20,884,770	20.48	4,011.90	4,579.99	2.63	124
New cars	11,230,007	12.23	13,087,536	12.83	2,455.72	2,870.07	3.11	131
New trucks	7,116,397	7.75	7,797,234	7.64	1,556.18	1,709.92	1.84	116
Cars and trucks, used	21,308,904	23.22	23,627,813	23.17	4,659.72	5,181.54	2.09	151
Used cars	9,254,667	10.08	10,322,670	10.12	2,023.76	2,263.74	2.21	147
Used trucks	12,054,236	13.13	13,305,143	13.05	2,635.96	2,917.79	1.99	154
Other vehicles	411,059	0.45	457,806	0.45	89.89	100.40	2.18	139
New motorcycles	130,484	0.14	150,256	0.15	28.53	32.95	2.86	132
Used motorcycles	280,575	0.31	307,550	0.30	61.35	67.45	1.85	143
<b>Gasoline and Motor Oil</b>								
Gasoline and other fuels	16,007,477	17.44	17,685,534	17.34	3,500.43	3,878.41	2.01	133
Gasoline	15,278,583	16.65	16,855,708	16.53	3,341.04	3,696.43	1.98	133
Diesel fuel	336,219	0.37	386,608	0.38	73.52	84.78	2.83	132
Gasoline on out-of-town trips	389,934	0.42	440,102	0.43	85.27	96.51	2.45	133
Motor oil on out-of-town trips	2,742	0.00	3,116	0.00	0.60	0.68	2.59	134
<b>Other Vehicle Expenses</b>								
Other vehicle expenses	28,522,327	31.07	31,351,776	30.74	6,237.12	6,875.39	1.91	136
Vehicle finance charges	2,392,755	2.61	2,301,598	2.26	523.24	504.74	-0.77	135
Automobile finance charges	776,111	0.85	731,245	0.72	169.72	160.36	-1.18	132
Truck finance charges	1,459,935	1.59	1,411,708	1.38	319.25	309.58	-0.67	134
Motorcycle and plane finance charges	19,347	0.02	18,321	0.02	4.23	4.02	-1.08	136
Other vehicle finance charges	137,363	0.15	140,325	0.14	30.04	30.77	0.43	158
Maintenance and repairs	8,273,133	9.01	9,144,957	8.97	1,809.13	2,005.47	2.02	154
Vehicle maintenance/repair excluding tire purchase	3,448,298	3.76	3,804,445	3.73	754.06	834.31	1.99	147
Tires - purchased, replaced, installed	3,686,273	4.02	4,075,478	4.00	806.10	893.75	2.03	162
Vehicle parts, accessories, fluid excluding tires	882,968	0.96	983,160	0.96	193.08	215.61	2.17	151
Auto repair service policy	255,594	0.28	281,875	0.28	55.89	61.81	1.98	150
Vehicle insurance	11,538,343	12.57	12,824,961	12.57	2,523.15	2,812.49	2.14	119
Vehicle rental, leases, licenses, and other charges	6,318,096	6.88	7,080,260	6.94	1,381.61	1,552.69	2.30	152
Leased and rented vehicles	3,209,847	3.50	3,612,356	3.54	701.91	792.18	2.39	155
Rented vehicles	771,535	0.84	869,211	0.85	168.72	190.62	2.41	154
Auto, truck or motorcycle rental	471,262	0.51	522,206	0.51	103.05	114.52	2.07	151
Auto, truck or motorcycle rental out-of-town trips	300,273	0.33	347,005	0.34	65.66	76.10	2.94	159
Leased vehicles	2,438,311	2.66	2,743,145	2.69	533.20	601.57	2.38	156
Car/truck lease payments	2,057,891	2.24	2,298,491	2.25	450.01	504.06	2.24	153
Extra fees for car/truck lease	7,881	0.01	8,225	0.01	1.72	1.80	0.86	132
Trade in allowance for car/truck lease	198,162	0.22	239,542	0.23	43.33	52.53	3.87	183
Cash down payment car/truck lease	157,701	0.17	177,394	0.17	34.49	38.90	2.38	160
Termination fee for car/truck lease	16,676	0.02	19,493	0.02	3.65	4.27	3.17	158
State and local vehicle registration	1,411,643	1.54	1,567,075	1.54	308.69	343.66	2.11	149
Drivers' license	109,239	0.12	119,022	0.12	23.89	26.10	1.73	140
Vehicle inspection	165,187	0.18	184,165	0.18	36.12	40.39	2.20	148
Parking fees	536,188	0.58	604,391	0.59	117.25	132.54	2.42	152
Parking fees in home city, excluding residence	495,744	0.54	559,019	0.55	108.41	122.59	2.43	152
Parking fees, out-of-town trips	40,444	0.04	45,372	0.04	8.84	9.95	2.33	156
Tolls or electronic toll passes	456,628	0.50	510,937	0.50	99.85	112.05	2.27	151
Tolls on out-of-town trips	27,246	0.03	30,694	0.03	5.96	6.73	2.41	156
Towing charges	91,573	0.10	99,595	0.10	20.02	21.84	1.69	134
Automobile service clubs and gaps services	310,545	0.34	352,026	0.35	67.91	77.20	2.54	152
<b>Public and Other Transportation</b>								
Public and other transportation	7,192,064	7.84	7,983,516	7.83	1,572.72	1,750.77	2.11	112
Airline fares	4,928,158	5.37	5,508,697	5.40	1,077.66	1,208.05	2.25	114
Intercity bus fares	104,474	0.11	115,470	0.11	22.85	25.32	2.02	110
Intracity mass transit fares	702,162	0.77	730,572	0.72	153.55	160.21	0.80	109
Local trans. On out-of-town trips	113,804	0.12	127,864	0.13	24.89	28.04	2.36	112
Taxi fares and limousine services on trips	66,792	0.07	75,049	0.07	14.61	16.46	2.36	112
Taxi fares and limousine services	695,474	0.76	738,049	0.72	152.08	161.85	1.20	101
Intercity train fares	186,068	0.20	209,543	0.21	40.69	45.95	2.40	113
Ship fares	380,635	0.41	461,423	0.45	83.24	101.19	3.92	120
School bus	14,496	0.02	16,848	0.02	3.17	3.69	3.05	142

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	2026 Aggregate Expenditure Estimate	%	2031 Aggregate Expenditure Estimate	%	2026 Annual Avg per Consumer Unit	2031 Annual Avg per Consumer Unit	Compound Annual Growth Rate (%)	2026 Market Index
<b>Total Specified Consumer Expenditures</b>	<b>2,364,212,840</b>	<b>100.00</b>	<b>2,648,503,686</b>	<b>100.00</b>	<b>90,589.81</b>	<b>100,672.94</b>	<b>2.30</b>	<b>113</b>
<b>Transportation</b>								
Transportation	450,103,678	100.00	507,682,507	100.00	17,246.67	19,297.65	2.44	115
<b>Vehicle Purchases</b>								
Vehicle purchases net outlay	194,092,029	43.12	219,721,958	43.28	7,437.05	8,351.91	2.51	117
Cars and trucks, new	87,245,659	19.38	99,332,071	19.57	3,343.00	3,775.74	2.63	104
New cars	52,648,524	11.70	60,678,893	11.95	2,017.34	2,306.48	2.88	107
New trucks	34,597,135	7.69	38,653,178	7.61	1,325.66	1,469.26	2.24	98
Cars and trucks, used	104,671,926	23.26	117,929,410	23.23	4,010.73	4,482.64	2.41	130
Used cars	46,216,520	10.27	51,928,915	10.23	1,770.88	1,973.88	2.36	129
Used trucks	58,455,407	12.99	66,000,495	13.00	2,239.84	2,508.76	2.46	131
Other vehicles	2,174,443	0.48	2,460,477	0.48	83.32	93.53	2.50	129
New motorcycles	705,533	0.16	789,618	0.16	27.03	30.01	2.28	125
Used motorcycles	1,468,911	0.33	1,670,859	0.33	56.28	63.51	2.61	131
<b>Gasoline and Motor Oil</b>								
Gasoline and other fuels	78,837,650	17.52	89,100,989	17.55	3,020.83	3,386.84	2.48	115
Gasoline	75,217,456	16.71	84,917,113	16.73	2,882.12	3,227.81	2.46	115
Diesel fuel	1,676,256	0.37	1,951,159	0.38	64.23	74.17	3.08	115
Gasoline on out-of-town trips	1,930,463	0.43	2,217,164	0.44	73.97	84.28	2.81	115
Motor oil on out-of-town trips	13,475	0.00	15,554	0.00	0.52	0.59	2.91	116
<b>Other Vehicle Expenses</b>								
Other vehicle expenses	141,700,347	31.48	158,658,948	31.25	5,429.55	6,030.83	2.29	118
Vehicle finance charges	11,895,339	2.64	11,708,254	2.31	455.80	445.05	-0.32	117
Automobile finance charges	3,939,832	0.88	3,848,048	0.76	150.96	146.27	-0.47	117
Truck finance charges	7,212,829	1.60	7,097,918	1.40	276.37	269.80	-0.32	116
Motorcycle and plane finance charges	98,238	0.02	95,927	0.02	3.76	3.65	-0.48	121
Other vehicle finance charges	644,439	0.14	666,360	0.13	24.69	25.33	0.67	130
Maintenance and repairs	40,902,094	9.09	46,243,584	9.11	1,567.25	1,757.78	2.49	133
Vehicle maintenance/repair excluding tire purchase	17,459,560	3.88	19,568,060	3.85	669.00	743.81	2.31	130
Tires - purchased, replaced, installed	17,761,345	3.95	20,287,048	4.00	680.56	771.14	2.69	137
Vehicle parts, accessories, fluid excluding tires	4,386,046	0.97	4,920,377	0.97	168.06	187.03	2.33	131
Auto repair service policy	1,295,144	0.29	1,468,098	0.29	49.63	55.80	2.54	133
Vehicle insurance	57,591,683	12.80	65,116,871	12.83	2,206.75	2,475.17	2.49	104
Vehicle rental, leases, licenses, and other charges	31,311,232	6.96	35,590,240	7.01	1,199.76	1,352.83	2.59	132
Leased and rented vehicles	15,747,499	3.50	17,984,074	3.54	603.40	683.60	2.69	133
Rented vehicles	3,843,206	0.85	4,394,754	0.87	147.26	167.05	2.72	134
Auto, truck or motorcycle rental	2,382,482	0.53	2,673,024	0.53	91.29	101.61	2.33	134
Auto, truck or motorcycle rental out-of-town trips	1,460,724	0.32	1,721,730	0.34	55.97	65.45	3.34	136
Leased vehicles	11,904,293	2.64	13,589,320	2.68	456.14	516.55	2.68	133
Car/truck lease payments	10,139,876	2.25	11,499,716	2.27	388.53	437.12	2.55	132
Extra fees for car/truck lease	40,050	0.01	43,156	0.01	1.53	1.64	1.51	118
Trade in allowance for car/truck lease	891,746	0.20	1,080,372	0.21	34.17	41.07	3.91	144
Cash down payment car/truck lease	753,408	0.17	872,985	0.17	28.87	33.18	2.99	134
Termination fee for car/truck lease	79,213	0.02	93,091	0.02	3.04	3.54	3.28	131
State and local vehicle registration	7,082,523	1.57	7,955,201	1.57	271.38	302.39	2.35	131
Drivers' license	562,300	0.12	623,523	0.12	21.55	23.70	2.09	126
Vehicle inspection	827,520	0.18	929,719	0.18	31.71	35.34	2.36	130
Parking fees	2,647,556	0.59	3,050,620	0.60	101.45	115.96	2.87	132
Parking fees in home city, excluding residence	2,448,716	0.54	2,822,463	0.56	93.83	107.29	2.88	132
Parking fees, out-of-town trips	198,840	0.04	228,157	0.04	7.62	8.67	2.79	134
Tolls or electronic toll passes	2,271,330	0.50	2,588,696	0.51	87.03	98.40	2.65	132
Tolls on out-of-town trips	133,724	0.03	153,173	0.03	5.12	5.82	2.75	134
Towing charges	479,363	0.11	518,814	0.10	18.37	19.72	1.59	123
Automobile service clubs and gaps services	1,559,417	0.35	1,786,421	0.35	59.75	67.90	2.76	133
<b>Public and Other Transportation</b>								
Public and other transportation	35,473,652	7.88	40,200,612	7.92	1,359.25	1,528.08	2.53	97
Airline fares	24,122,388	5.36	27,554,292	5.43	924.30	1,047.37	2.70	98
Intercity bus fares	518,884	0.12	581,711	0.11	19.88	22.11	2.31	95
Intracity mass transit fares	3,511,289	0.78	3,764,491	0.74	134.54	143.09	1.40	96
Local trans. On out-of-town trips	563,518	0.13	646,303	0.13	21.59	24.57	2.78	97
Taxi fares and limousine services on trips	330,708	0.07	379,318	0.07	12.67	14.42	2.78	97
Taxi fares and limousine services	3,615,832	0.80	3,905,125	0.77	138.55	148.44	1.55	92
Intercity train fares	919,572	0.20	1,047,025	0.21	35.24	39.80	2.63	98
Ship fares	1,830,408	0.41	2,252,698	0.44	70.14	85.63	4.24	101
School bus	61,053	0.01	69,649	0.01	2.34	2.65	2.67	105

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	2026 Aggregate Expenditure Estimate	%	2031 Aggregate Expenditure Estimate	%	2026 Annual Avg per Consumer Unit	2031 Annual Avg per Consumer Unit	Compound Annual Growth Rate (%)	2026 Market Index
<b>Total Specified Consumer Expenditures</b>	5,946,167,283	100.00	6,656,120,196	100.00	83,656.93	92,595.30	2.28	105
<b>Transportation</b>								
Transportation	1,124,963,412	100.00	1,268,647,361	100.00	15,827.17	17,648.54	2.43	106
<b>Vehicle Purchases</b>								
Vehicle purchases net outlay	482,079,433	42.85	543,939,028	42.88	6,782.40	7,566.90	2.44	106
Cars and trucks, new	212,004,488	18.85	239,006,991	18.84	2,982.70	3,324.90	2.43	93
New cars	128,766,579	11.45	145,592,982	11.48	1,811.62	2,025.39	2.49	96
New trucks	83,237,908	7.40	93,414,009	7.36	1,171.08	1,299.51	2.33	87
Cars and trucks, used	264,483,264	23.51	298,518,335	23.53	3,721.03	4,152.78	2.45	121
Used cars	118,425,547	10.53	133,302,232	10.51	1,666.14	1,854.41	2.39	121
Used trucks	146,057,717	12.98	165,216,103	13.02	2,054.89	2,298.37	2.50	120
Other vehicles	5,591,681	0.50	6,413,702	0.51	78.67	89.22	2.78	122
New motorcycles	1,903,031	0.17	2,146,396	0.17	26.77	29.86	2.44	124
Used motorcycles	3,688,651	0.33	4,267,306	0.34	51.90	59.36	2.96	121
<b>Gasoline and Motor Oil</b>								
Gasoline and other fuels	198,605,693	17.65	225,234,131	17.75	2,794.19	3,133.30	2.55	106
Gasoline	189,626,471	16.86	214,838,031	16.93	2,667.86	2,988.68	2.53	106
Diesel fuel	4,143,655	0.37	4,829,435	0.38	58.30	67.18	3.11	104
Gasoline on out-of-town trips	4,802,268	0.43	5,528,167	0.44	67.56	76.90	2.86	105
Motor oil on out-of-town trips	33,299	0.00	38,500	0.00	0.47	0.54	2.95	105
<b>Other Vehicle Expenses</b>								
Other vehicle expenses	355,633,010	31.61	399,141,477	31.46	5,003.42	5,552.58	2.34	109
Vehicle finance charges	29,626,594	2.63	29,352,611	2.31	416.82	408.33	-0.19	107
Automobile finance charges	9,991,301	0.89	9,846,558	0.78	140.57	136.98	-0.29	109
Truck finance charges	17,874,415	1.59	17,697,914	1.40	251.48	246.20	-0.20	106
Motorcycle and plane finance charges	238,851	0.02	235,700	0.02	3.36	3.28	-0.27	108
Other vehicle finance charges	1,522,027	0.14	1,572,439	0.12	21.41	21.87	0.65	113
Maintenance and repairs	102,543,148	9.12	116,128,533	9.15	1,442.68	1,615.50	2.52	123
Vehicle maintenance/repair excluding tire purchase	44,388,944	3.95	49,693,377	3.92	624.51	691.30	2.28	122
Tires - purchased, replaced, installed	43,830,982	3.90	50,329,580	3.97	616.66	700.15	2.80	124
Vehicle parts, accessories, fluid excluding tires	11,053,743	0.98	12,375,902	0.98	155.52	172.16	2.29	121
Auto repair service policy	3,269,478	0.29	3,729,674	0.29	46.00	51.88	2.67	124
Vehicle insurance	145,406,768	12.93	164,945,121	13.00	2,045.74	2,294.60	2.55	97
Vehicle rental, leases, licenses, and other charges	78,056,500	6.94	88,715,212	6.99	1,098.18	1,234.14	2.59	121
Leased and rented vehicles	38,997,349	3.47	44,553,189	3.51	548.66	619.79	2.70	121
Rented vehicles	9,546,781	0.85	10,907,678	0.86	134.31	151.74	2.70	123
Auto, truck or motorcycle rental	5,961,564	0.53	6,691,058	0.53	83.87	93.08	2.34	123
Auto, truck or motorcycle rental out-of-town trips	3,585,217	0.32	4,216,620	0.33	50.44	58.66	3.30	122
Leased vehicles	29,450,568	2.62	33,645,511	2.65	414.34	468.05	2.70	121
Car/truck lease payments	25,171,141	2.24	28,585,872	2.25	354.13	397.67	2.58	121
Extra fees for car/truck lease	106,144	0.01	114,211	0.01	1.49	1.59	1.48	115
Trade in allowance for car/truck lease	2,126,044	0.19	2,566,140	0.20	29.91	35.70	3.83	126
Cash down payment car/truck lease	1,856,744	0.17	2,155,981	0.17	26.12	29.99	3.03	121
Termination fee for car/truck lease	190,495	0.02	223,307	0.02	2.68	3.11	3.23	116
State and local vehicle registration	17,758,502	1.58	19,922,340	1.57	249.85	277.15	2.33	120
Drivers' license	1,447,734	0.13	1,608,593	0.13	20.37	22.38	2.13	119
Vehicle inspection	2,079,455	0.18	2,336,151	0.18	29.26	32.50	2.36	120
Parking fees	6,553,235	0.58	7,575,093	0.60	92.20	105.38	2.94	120
Parking fees in home city, excluding residence	6,065,946	0.54	7,014,312	0.55	85.34	97.58	2.95	120
Parking fees, out-of-town trips	487,290	0.04	560,781	0.04	6.86	7.80	2.85	121
Tolls or electronic toll passes	5,640,024	0.50	6,445,650	0.51	79.35	89.67	2.75	120
Tolls on out-of-town trips	331,339	0.03	379,957	0.03	4.66	5.29	2.78	122
Towing charges	1,326,784	0.12	1,423,427	0.11	18.67	19.80	1.42	125
Automobile service clubs and gaps services	3,922,079	0.35	4,470,811	0.35	55.18	62.19	2.65	123
<b>Public and Other Transportation</b>								
Public and other transportation	88,645,277	7.88	100,332,725	7.91	1,247.15	1,395.76	2.51	89
Airline fares	59,470,212	5.29	67,898,906	5.35	836.69	944.56	2.69	89
Intercity bus fares	1,314,548	0.12	1,466,620	0.12	18.49	20.40	2.21	89
Intracity mass transit fares	9,194,019	0.82	9,904,697	0.78	129.35	137.79	1.50	92
Local trans. On out-of-town trips	1,383,047	0.12	1,585,669	0.13	19.46	22.06	2.77	87
Taxi fares and limousine services on trips	811,647	0.07	930,616	0.07	11.42	12.95	2.77	87
Taxi fares and limousine services	9,623,398	0.86	10,409,417	0.82	135.39	144.81	1.58	90
Intercity train fares	2,267,985	0.20	2,576,040	0.20	31.91	35.84	2.58	89
Ship fares	4,438,569	0.39	5,400,801	0.43	62.45	75.13	4.00	90
School bus	141,852	0.01	159,959	0.01	2.00	2.23	2.43	90

Benchmark: USA

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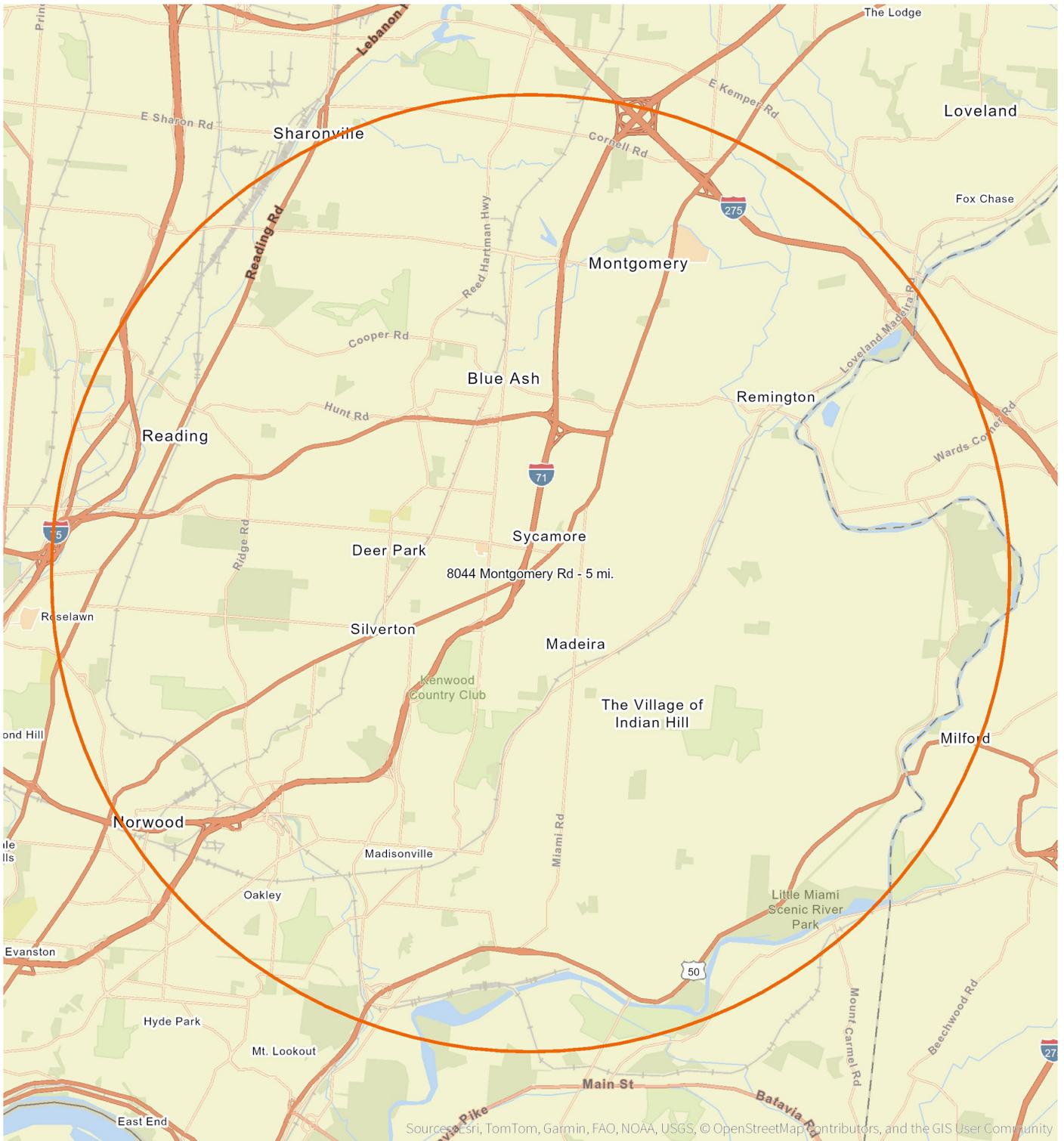
Index Colors:	<80	80 - 110	110+
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# Consumer Buying Power™ | Map



Trade Area: 8044 Montgomery Rd - 5 mi.

Consumer Units: 71,078 | Households: 71,078 | Dorm Pop: 0



Source: Esri, TomTom, Garmin, FAO, NOAA, USGS, © OpenStreetMap contributors, and the GIS User Community

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Benchmark: USA

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(<https://claritas.easpotlight.com/Spotlight/About/3/2026>)

# Report Details

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**Name:** Consumer Buying Power™ Transportation 2026  
**Date / Time:** 3/5/2026 10:49:47 AM  
**Workspace Vintage:** 2026

## Trade Area

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Name	Level	Geographies
8044 Montgomery Rd - 1 mi.		N/A
8044 Montgomery Rd - 3 mi.		N/A
8044 Montgomery Rd - 5 mi.		N/A

## Benchmark

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Name	Level	Geographies
USA	Entire US	United States

## DataSource

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Product	Provider	Copyright
Consumer Buying Power™ - 2026 Estimates and 2031 Projections	Environics Analytics   U.S. Bureau of Labour Statistics   Claritas	©2026 Environics Analytics ( <a href="https://claritas.easpotlight.com/Spotlight/About">https://claritas.easpotlight.com/Spotlight/About</a> )
Consumer Buying Power™ - Growth Variables	Environics Analytics   U.S. Bureau of Labour Statistics   Claritas	©2026 Environics Analytics ( <a href="https://claritas.easpotlight.com/Spotlight/About">https://claritas.easpotlight.com/Spotlight/About</a> )

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