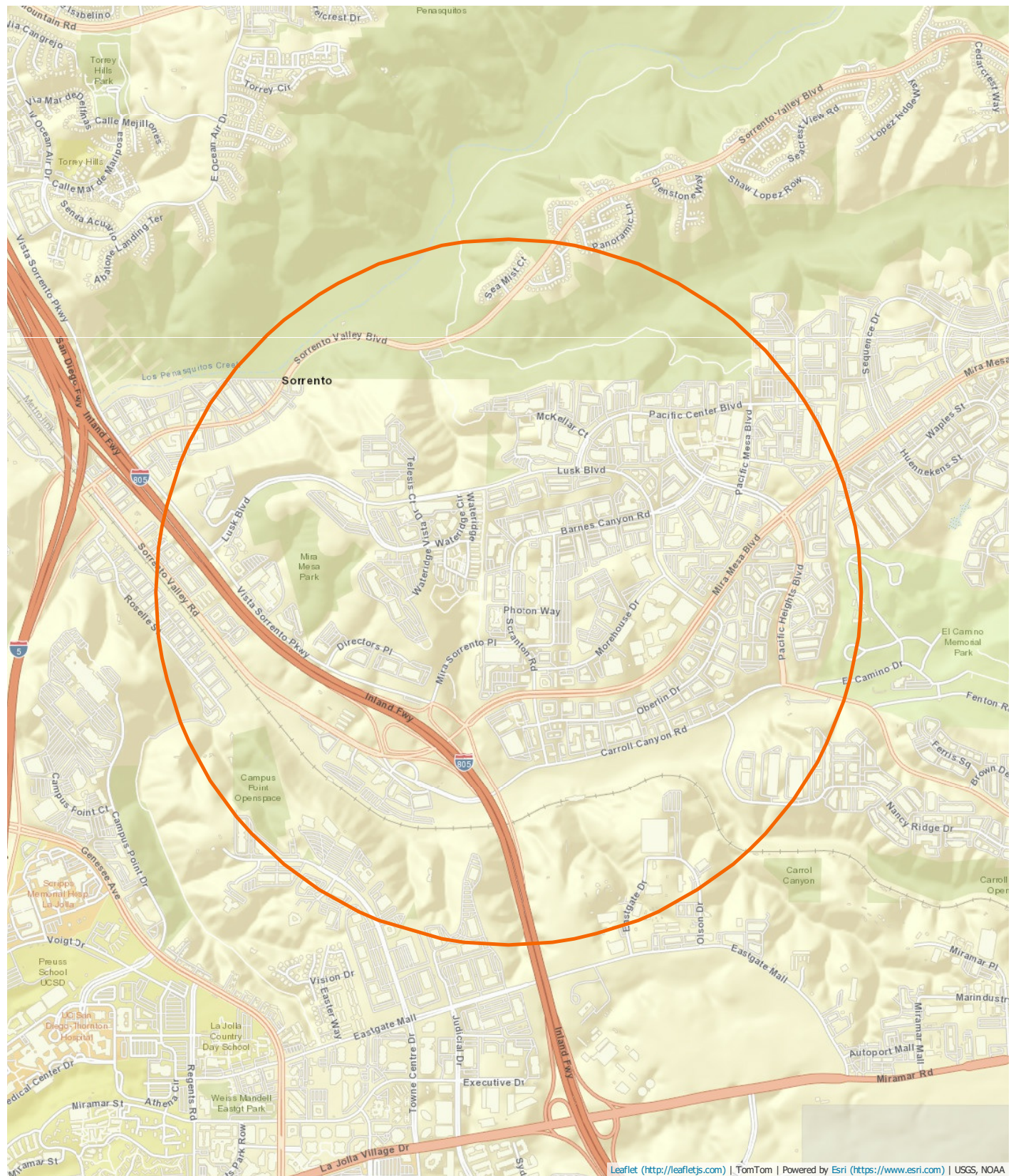


	2021 Aggregate Expenditure Estimate	%	2026 Aggregate Expenditure Estimate	%	2021 Annual Avg per Consumer Unit	2026 Annual Avg per Consumer Unit	Compound Annual Growth Rate (%)	2021 Market Index
Total Specified Consumer Expenditures	47,818,028	100.00	55,540,935	100.00	131,368.21	145,015.50	3.04	198
Transportation	7,512,882	100.00	9,425,812	100.00	20,639.79	24,610.48	4.64	188
Vehicle Purchases								
Vehicle purchases net outlay	3,309,825	44.06	3,922,809	41.62	9,092.93	10,242.32	3.46	189
Other vehicles	53,713	0.71	56,334	0.60	147.56	147.09	0.96	185
New motorcycles	24,200	0.32	25,242	0.27	66.48	65.91	0.85	152
Used motorcycles	29,513	0.39	31,092	0.33	81.08	81.18	1.05	227
Cars and trucks, new	1,664,650	22.16	1,996,409	21.18	4,573.21	5,212.56	3.70	208
New cars	634,163	8.44	757,078	8.03	1,742.21	1,976.71	3.61	198
New trucks	1,030,487	13.72	1,239,331	13.15	2,831.01	3,235.85	3.76	214
Cars and trucks, used	1,591,462	21.18	1,870,065	19.84	4,372.15	4,882.68	3.28	173
Used cars	647,363	8.62	757,039	8.03	1,778.47	1,976.60	3.18	175
Used trucks	944,099	12.57	1,113,026	11.81	2,593.68	2,906.07	3.35	172
Gasoline and Motor Oil								
Gasoline and motor oil	1,461,743	19.46	1,940,146	20.58	4,015.78	5,065.66	5.83	179
Gasoline	1,374,380	18.29	1,822,864	19.34	3,775.77	4,759.44	5.81	178
Diesel fuel	31,167	0.41	41,072	0.44	85.62	107.24	5.67	211
Gasoline on out-of-town trips	48,663	0.65	66,180	0.70	133.69	172.79	6.34	218
Motor oil	7,142	0.10	9,492	0.10	19.62	24.78	5.85	156
Motor oil on out-of-town trips	391	0.01	538	0.01	1.08	1.40	6.57	228
Other Vehicle Expenses								
Other vehicle expenses	2,144,560	28.55	2,512,251	26.65	5,891.65	6,559.40	3.22	176
Vehicle finance charges	129,296	1.72	128,277	1.36	355.21	334.93	-0.16	160
Automobile finance charges	45,218	0.60	44,617	0.47	124.23	116.49	-0.27	148
Truck finance charges	74,050	0.99	73,628	0.78	203.43	192.24	-0.11	162
Motorcycle and plane finance charges	1,578	0.02	1,481	0.02	4.33	3.87	-1.26	186
Other vehicle finance charges	8,450	0.11	8,551	0.09	23.21	22.33	0.24	214
Maintenance and repairs	705,637	9.39	804,627	8.54	1,938.56	2,100.85	2.66	178
Vehicle products and cleaning services	6,261	0.08	7,036	0.07	17.20	18.37	2.36	196
Gas tank repair and Msc. auto repair, servicing	80,339	1.07	93,349	0.99	220.71	243.73	3.05	214
Coolant, transmission fluid and other additives	5,508	0.07	6,215	0.07	15.13	16.23	2.45	142
Tires - purchased, replaced, installed	91,289	1.22	103,088	1.09	250.79	269.16	2.46	170
Parts, equipment, and accessories	82,683	1.10	92,952	0.99	227.15	242.69	2.37	163
Body work and painting	49,123	0.65	56,429	0.60	134.95	147.33	2.81	203
Vehicle or engine repairs	183,113	2.44	208,888	2.22	503.06	545.40	2.67	178
Motor tune-up	22,458	0.30	26,336	0.28	61.70	68.76	3.24	203
Lube, oil change, and oil filters	81,003	1.08	91,108	0.97	222.54	237.88	2.38	170
Front-end alignment, wheel balance and rotation	36,436	0.48	42,208	0.45	100.10	110.20	2.98	168
Shock absorber replacement	8,135	0.11	9,339	0.10	22.35	24.38	2.80	206
Repair tires and other repair work	45,690	0.61	52,071	0.55	125.52	135.96	2.65	171
Auto repair service policy	13,599	0.18	15,608	0.17	37.36	40.75	2.79	163
Vehicle insurance	628,741	8.37	735,275	7.80	1,727.31	1,919.78	3.18	139
Vehicle rental, leases, licenses, and other charges	680,887	9.06	844,072	8.95	1,870.57	2,203.84	4.39	235
Leased and rented vehicles	467,266	6.22	580,599	6.16	1,283.70	1,515.92	4.44	236
Rented vehicles	87,689	1.17	107,747	1.14	240.90	281.32	4.21	244
Auto/truck/motorcycle rental	64,874	0.86	78,715	0.84	178.23	205.52	3.94	235
Auto/truck/motorcycle rental out-of-town trips	22,815	0.30	29,032	0.31	62.68	75.80	4.94	270
Leased vehicles	379,577	5.05	472,852	5.02	1,042.79	1,234.60	4.49	234
Car/truck lease payments	330,844	4.40	412,118	4.37	908.91	1,076.03	4.49	237
Cash down payment car/truck lease	25,021	0.33	31,281	0.33	68.74	81.67	4.57	215
Extra and termination fees for car/truck lease	2,826	0.04	3,565	0.04	7.76	9.31	4.75	240
Trade in allowance for car/truck lease	20,886	0.28	25,888	0.27	57.38	67.59	4.39	205
Drivers' license	6,983	0.09	8,522	0.09	19.18	22.25	4.06	164
Vehicle inspection	14,531	0.19	17,626	0.19	39.92	46.02	3.94	178
Parking fees	92,374	1.23	113,981	1.21	253.77	297.60	4.29	262
Parking fees in home city, excluding residence	84,877	1.13	104,628	1.11	233.18	273.18	4.27	262
Parking fees, out-of-town trips	7,497	0.10	9,353	0.10	20.60	24.42	4.52	268
Tolls or electronic toll passes	69,132	0.92	84,728	0.90	189.92	221.22	4.15	250
Tolls on out-of-town trips	4,053	0.05	5,048	0.05	11.13	13.18	4.49	235
Towing charges	4,679	0.06	5,403	0.06	12.85	14.11	2.92	154
Automobile service clubs and gaps services	21,870	0.29	28,164	0.30	60.08	73.54	5.19	184
Public and Other Transportation								
Public and other transportation	596,753	7.94	1,050,606	11.15	1,639.43	2,743.10	11.98	292
Airline fares	406,072	5.41	719,340	7.63	1,115.58	1,878.17	12.12	312
Intercity bus fares	7,898	0.11	14,234	0.15	21.70	37.17	12.50	200
Intracity mass transit fares	63,269	0.84	104,988	1.11	173.82	274.12	10.66	219
Local trans. On out-of-town trips	10,869	0.14	19,406	0.21	29.86	50.67	12.29	308
Taxi fares and limousine services on trips	6,383	0.09	11,397	0.12	17.54	29.76	12.29	308
Intercity train fares	16,498	0.22	29,918	0.32	45.32	78.11	12.64	297
Ship fares	42,266	0.56	77,910	0.83	116.11	203.42	13.01	307
School bus	1,728	0.02	3,388	0.04	4.75	8.84	14.41	378
Taxi fares and limousine services	41,771	0.56	70,026	0.74	114.76	182.83	10.89	265

Benchmark: USA

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	2021 Aggregate Expenditure Estimate	%	2026 Aggregate Expenditure Estimate	%	2021 Annual Avg per Consumer Unit	2026 Annual Avg per Consumer Unit	Compound Annual Growth Rate (%)	2021 Market Index
Total Specified Consumer Expenditures	3,053,478,469	100.00	3,554,896,545	100.00	71,782.37	80,938.42	3.09	108
Transportation								
Transportation	479,046,874	100.00	604,577,572	100.00	11,261.62	13,765.11	4.76	103
Vehicle Purchases								
Vehicle purchases net outlay	210,823,519	44.01	252,210,217	41.72	4,956.12	5,742.36	3.65	103
Other vehicles	3,776,467	0.79	4,192,351	0.69	88.78	95.45	2.11	112
New motorcycles	1,753,762	0.37	2,033,492	0.34	41.23	46.30	3.00	94
Used motorcycles	2,022,705	0.42	2,158,859	0.36	47.55	49.15	1.31	133
Cars and trucks, new	94,003,151	19.62	113,568,092	18.78	2,209.86	2,585.74	3.85	100
New cars	37,483,557	7.82	45,187,597	7.47	881.18	1,028.84	3.81	100
New trucks	56,519,593	11.80	68,380,495	11.31	1,328.68	1,556.90	3.88	101
Cars and trucks, used	113,043,901	23.60	134,449,774	22.24	2,657.48	3,061.17	3.53	105
Used cars	48,569,984	10.14	57,424,483	9.50	1,141.80	1,307.45	3.41	112
Used trucks	64,473,917	13.46	77,025,290	12.74	1,515.68	1,753.72	3.62	100
Gasoline and Motor Oil								
Gasoline and motor oil	100,710,161	21.02	134,096,962	22.18	2,367.53	3,053.14	5.89	106
Gasoline	95,320,933	19.90	126,786,416	20.97	2,240.84	2,886.69	5.87	105
Diesel fuel	1,924,825	0.40	2,596,172	0.43	45.25	59.11	6.17	112
Gasoline on out-of-town trips	2,918,449	0.61	3,991,565	0.66	68.61	90.88	6.46	112
Motor oil	523,562	0.11	691,830	0.11	12.31	15.75	5.73	98
Motor oil on out-of-town trips	22,392	0.00	30,979	0.01	0.53	0.71	6.71	112
Other Vehicle Expenses								
Other vehicle expenses	135,043,393	28.19	159,495,247	26.38	3,174.65	3,631.41	3.38	95
Vehicle finance charges	8,641,205	1.80	8,720,132	1.44	203.14	198.54	0.18	91
Automobile finance charges	3,295,203	0.69	3,291,987	0.54	77.46	74.95	-0.02	93
Truck finance charges	4,773,946	1.00	4,832,980	0.80	112.23	110.04	0.25	89
Motorcycle and plane finance charges	102,610	0.02	103,615	0.02	2.41	2.36	0.20	103
Other vehicle finance charges	469,447	0.10	491,550	0.08	11.04	11.19	0.92	102
Maintenance and repairs	45,521,910	9.50	52,155,077	8.63	1,070.15	1,187.47	2.76	98
Vehicle products and cleaning services	392,677	0.08	449,260	0.07	9.23	10.23	2.73	105
Gas tank repair and Msc. auto repair, servicing	4,556,596	0.95	5,337,007	0.88	107.12	121.51	3.21	104
Coolant, transmission fluid and other additives	424,431	0.09	472,580	0.08	9.98	10.76	2.17	93
Tires - purchased, replaced, installed	6,108,235	1.28	6,954,696	1.15	143.59	158.35	2.63	98
Parts, equipment, and accessories	5,648,103	1.18	6,367,284	1.05	132.78	144.97	2.43	95
Body work and painting	3,097,436	0.65	3,559,371	0.59	72.82	81.04	2.82	109
Vehicle or engine repairs	11,800,365	2.46	13,574,425	2.25	277.41	309.06	2.84	98
Motor tune-up	1,354,512	0.28	1,582,759	0.26	31.84	36.04	3.16	105
Lube, oil change, and oil filters	5,399,986	1.13	6,106,719	1.01	126.94	139.04	2.49	97
Front-end alignment, wheel balance and rotation	2,320,852	0.48	2,709,084	0.45	54.56	61.68	3.14	91
Shock absorber replacement	509,848	0.11	585,133	0.10	11.99	13.32	2.79	110
Repair tires and other repair work	3,051,888	0.64	3,470,341	0.57	71.74	79.01	2.60	98
Auto repair service policy	856,981	0.18	986,418	0.16	20.15	22.46	2.85	88
Vehicle insurance	41,289,129	8.62	48,452,906	8.01	970.64	1,103.18	3.25	78
Vehicle rental, leases, licenses, and other charges	39,591,150	8.26	50,167,131	8.30	930.72	1,142.21	4.85	117
Leased and rented vehicles	26,937,148	5.62	34,177,688	5.65	633.25	778.16	4.88	116
Rented vehicles	5,064,027	1.06	6,448,855	1.07	119.05	146.83	4.95	120
Auto/truck/motorcycle rental	3,866,290	0.81	4,887,580	0.81	90.89	111.28	4.80	120
Auto/truck/motorcycle rental out-of-town trips	1,197,737	0.25	1,561,275	0.26	28.16	35.55	5.44	121
Leased vehicles	21,873,121	4.57	27,728,832	4.59	514.20	631.33	4.86	115
Car/truck lease payments	18,870,707	3.94	23,995,198	3.97	443.62	546.33	4.92	116
Cash down payment car/truck lease	1,601,075	0.33	1,994,049	0.33	37.64	45.40	4.49	118
Extra and termination fees for car/truck lease	158,119	0.03	201,029	0.03	3.72	4.58	4.92	115
Trade in allowance for car/truck lease	1,243,220	0.26	1,538,557	0.25	29.23	35.03	4.35	104
Drivers' license	513,095	0.11	629,586	0.10	12.06	14.33	4.18	103
Vehicle inspection	937,573	0.20	1,155,854	0.19	22.04	26.32	4.27	98
Parking fees	5,400,398	1.13	6,861,980	1.14	126.95	156.23	4.91	131
Parking fees in home city, excluding residence	4,991,707	1.04	6,338,619	1.05	117.35	144.32	4.89	132
Parking fees, out-of-town trips	408,691	0.09	523,361	0.09	9.61	11.92	5.07	125
Tolls or electronic toll passes	3,933,657	0.82	4,988,281	0.83	92.47	113.57	4.87	122
Tolls on out-of-town trips	233,165	0.05	296,598	0.05	5.48	6.75	4.93	116
Towing charges	406,660	0.08	472,602	0.08	9.56	10.76	3.05	115
Automobile service clubs and gaps services	1,229,455	0.26	1,584,542	0.26	28.90	36.08	5.21	89
Public and Other Transportation								
Public and other transportation	32,469,801	6.78	58,775,146	9.72	763.31	1,338.20	12.60	136
Airline fares	20,919,481	4.37	38,218,806	6.32	491.78	870.17	12.81	137
Intercity bus fares	505,194	0.11	900,727	0.15	11.88	20.51	12.26	110
Intracity mass transit fares	4,434,438	0.93	7,703,115	1.27	104.25	175.39	11.68	131
Local trans. On out-of-town trips	564,592	0.12	1,034,012	0.17	13.27	23.54	12.86	137
Taxi fares and limousine services on trips	331,464	0.07	607,094	0.10	7.79	13.82	12.87	137
Intercity train fares	862,652	0.18	1,587,941	0.26	20.28	36.15	12.98	133
Ship fares	2,024,114	0.42	3,772,318	0.62	47.58	85.89	13.26	126
School bus	92,814	0.02	176,077	0.03	2.18	4.01	13.66	174
Taxi fares and limousine services	2,735,053	0.57	4,775,056	0.79	64.30	108.72	11.79	149

Benchmark: USA

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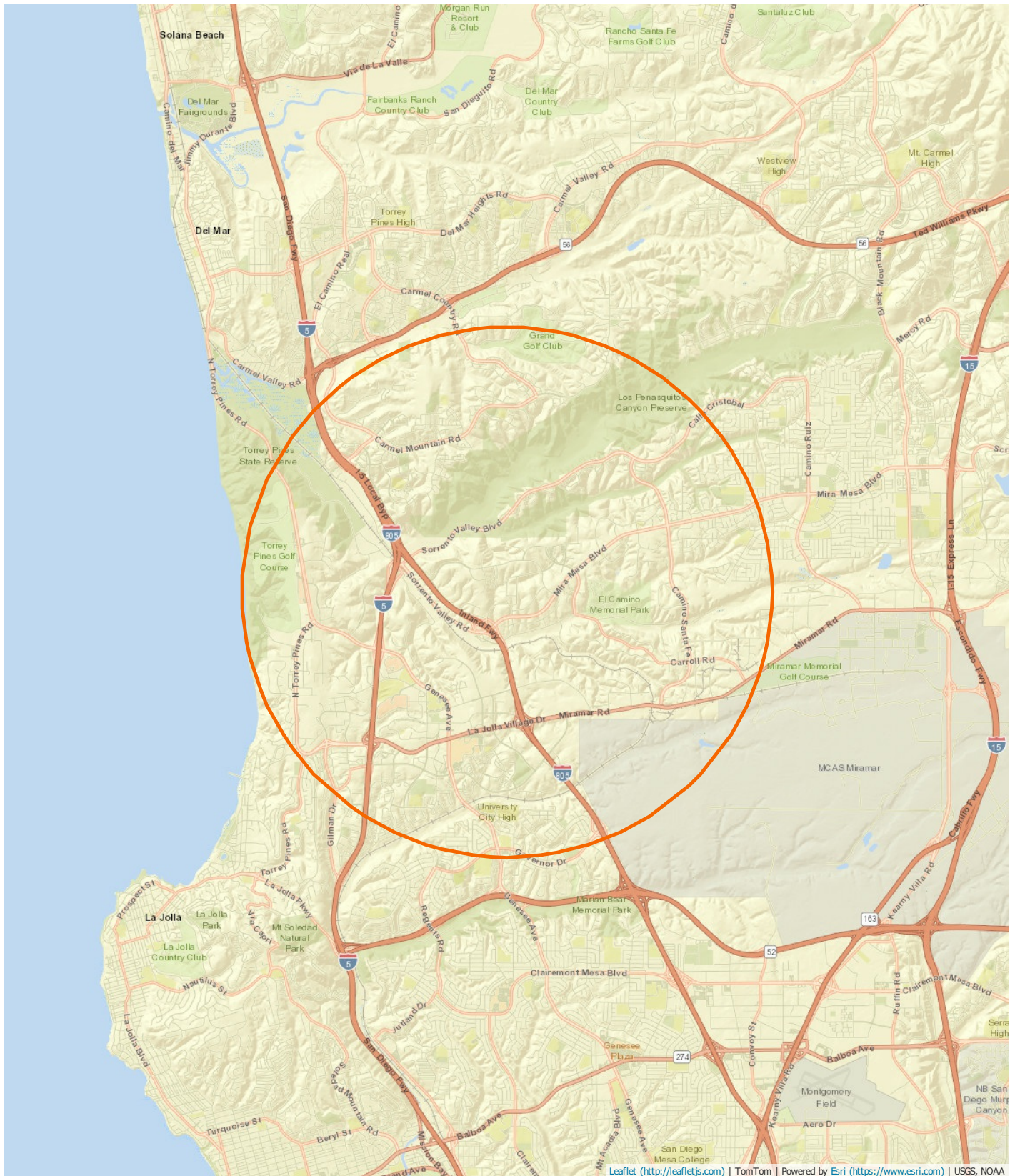
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Consumer Buying Power™ | Map



Trade Area: 9710 Scranton Rd - 3 mi Radius

Consumer Units: 42,538 | Households: 33,658 | Dorm Pop: 8,880



Leaflet (<http://leafletjs.com>) | TomTom | Powered by Esri (<https://www.esri.com>) | USGS, NOAA

Benchmark: USA

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	2021 Aggregate Expenditure Estimate	%	2026 Aggregate Expenditure Estimate	%	2021 Annual Avg per Consumer Unit	2026 Annual Avg per Consumer Unit	Compound Annual Growth Rate (%)	2021 Market Index
Total Specified Consumer Expenditures	8,252,054,806	100.00	9,498,410,553	100.00	85,474.55	95,684.52	2.85	129
Transportation								
Transportation	1,293,008,269	100.00	1,610,521,791	100.00	13,392.94	16,223.98	4.49	122
Vehicle Purchases								
Vehicle purchases net outlay	564,003,220	43.62	669,397,207	41.56	5,841.93	6,743.33	3.49	122
Other vehicles	9,948,547	0.77	10,975,010	0.68	103.05	110.56	1.98	130
New motorcycles	4,952,279	0.38	5,574,588	0.35	51.30	56.16	2.40	117
Used motorcycles	4,996,268	0.39	5,400,422	0.34	51.75	54.40	1.57	145
Cars and trucks, new	270,406,403	20.91	324,254,344	20.13	2,800.86	3,266.45	3.70	127
New cars	105,655,615	8.17	126,117,269	7.83	1,094.38	1,270.47	3.60	124
New trucks	164,750,788	12.74	198,137,075	12.30	1,706.48	1,995.98	3.76	129
Cars and trucks, used	283,648,270	21.94	334,167,853	20.75	2,938.02	3,366.32	3.33	116
Used cars	116,121,714	8.98	135,872,266	8.44	1,202.79	1,368.74	3.19	118
Used trucks	167,526,556	12.96	198,295,587	12.31	1,735.24	1,997.58	3.43	115
Gasoline and Motor Oil								
Gasoline and motor oil	265,332,359	20.52	348,732,371	21.65	2,748.31	3,513.04	5.62	123
Gasoline	250,659,409	19.39	329,065,032	20.43	2,596.32	3,314.92	5.59	122
Diesel fuel	5,153,391	0.40	6,845,588	0.43	53.38	68.96	5.84	132
Gasoline on out-of-town trips	8,070,070	0.62	10,932,742	0.68	83.59	110.13	6.26	137
Motor oil	1,385,905	0.11	1,802,133	0.11	14.36	18.15	5.39	114
Motor oil on out-of-town trips	63,584	0.00	86,876	0.01	0.66	0.88	6.44	140
Other Vehicle Expenses								
Other vehicle expenses	373,283,461	28.87	430,988,404	26.76	3,866.46	4,341.67	2.92	115
Vehicle finance charges	22,744,050	1.76	22,563,156	1.40	235.58	227.30	-0.16	106
Automobile finance charges	8,356,759	0.65	8,218,029	0.51	86.56	82.79	-0.33	103
Truck finance charges	12,870,580	1.00	12,805,322	0.80	133.31	129.00	-0.10	106
Motorcycle and plane finance charges	251,022	0.02	248,164	0.02	2.60	2.50	-0.23	111
Other vehicle finance charges	1,265,689	0.10	1,291,642	0.08	13.11	13.01	0.41	121
Maintenance and repairs	125,952,391	9.74	141,696,763	8.80	1,304.61	1,427.42	2.38	120
Vehicle products and cleaning services	1,049,055	0.08	1,174,301	0.07	10.87	11.83	2.28	124
Gas tank repair and Msc. auto repair, servicing	13,169,546	1.02	15,242,739	0.95	136.41	153.55	2.97	132
Coolant, transmission fluid and other additives	1,110,931	0.09	1,215,731	0.08	11.51	12.25	1.82	108
Tires - purchased, replaced, installed	16,604,079	1.28	18,478,089	1.15	171.98	186.14	2.16	117
Parts, equipment, and accessories	15,274,350	1.18	16,956,238	1.05	158.21	170.81	2.11	114
Body work and painting	8,312,773	0.64	9,430,665	0.59	86.10	95.00	2.56	129
Vehicle or engine repairs	32,811,726	2.54	36,895,303	2.29	339.86	371.67	2.37	120
Motor tune-up	3,790,398	0.29	4,343,912	0.27	39.26	43.76	2.76	129
Lube, oil change, and oil filters	14,844,889	1.15	16,603,545	1.03	153.76	167.26	2.26	117
Front-end alignment, wheel balance and rotation	6,806,250	0.53	7,683,221	0.48	70.50	77.40	2.45	118
Shock absorber replacement	1,369,348	0.11	1,565,209	0.10	14.18	15.77	2.71	131
Repair tires and other repair work	8,281,800	0.64	9,269,600	0.58	85.78	93.38	2.28	117
Auto repair service policy	2,527,245	0.20	2,838,211	0.18	26.18	28.59	2.35	114
Vehicle insurance	115,661,137	8.95	130,963,300	8.13	1,198.01	1,319.29	2.52	97
Vehicle rental, leases, licenses, and other charges	108,925,883	8.42	135,765,185	8.43	1,128.25	1,367.66	4.50	142
Leased and rented vehicles	74,694,933	5.78	93,192,609	5.79	773.69	938.80	4.52	142
Rented vehicles	13,724,326	1.06	17,163,434	1.07	142.16	172.90	4.57	144
Auto/truck/motorcycle rental	10,279,278	0.80	12,757,258	0.79	106.47	128.51	4.41	141
Auto/truck/motorcycle rental out-of-town trips	3,445,048	0.27	4,406,176	0.27	35.68	44.39	5.04	154
Leased vehicles	60,970,608	4.72	76,029,174	4.72	631.53	765.90	4.51	142
Car/truck lease payments	52,720,250	4.08	65,830,708	4.09	546.07	663.16	4.54	143
Cash down payment car/truck lease	4,237,072	0.33	5,272,523	0.33	43.89	53.11	4.47	137
Extra and termination fees for car/truck lease	446,603	0.03	560,701	0.03	4.63	5.65	4.66	143
Trade in allowance for car/truck lease	3,566,682	0.28	4,365,242	0.27	36.94	43.97	4.12	132
Drivers' license	1,334,857	0.10	1,606,300	0.10	13.83	16.18	3.77	119
Vehicle inspection	2,561,012	0.20	3,102,686	0.19	26.53	31.26	3.91	118
Parking fees	14,322,398	1.11	18,002,449	1.12	148.35	181.35	4.68	153
Parking fees in home city, excluding residence	13,194,245	1.02	16,580,488	1.03	136.67	167.03	4.67	154
Parking fees, out-of-town trips	1,128,153	0.09	1,421,962	0.09	11.69	14.32	4.74	152
Tolls or electronic toll passes	10,668,955	0.83	13,254,037	0.82	110.51	133.52	4.43	146
Tolls on out-of-town trips	649,170	0.05	811,401	0.05	6.72	8.17	4.56	142
Towing charges	923,601	0.07	1,066,800	0.07	9.57	10.75	2.92	115
Automobile service clubs and gaps services	3,770,958	0.29	4,728,904	0.29	39.06	47.64	4.63	120
Public and Other Transportation								
Public and other transportation	90,389,230	6.99	161,403,809	10.02	936.25	1,625.94	12.29	167
Airline fares	59,652,062	4.61	107,326,028	6.66	617.87	1,081.17	12.46	173
Intercity bus fares	1,446,340	0.11	2,528,724	0.16	14.98	25.47	11.82	138
Intracity mass transit fares	10,885,834	0.84	18,519,903	1.15	112.76	186.56	11.21	142
Local trans. On out-of-town trips	1,620,314	0.13	2,928,602	0.18	16.78	29.50	12.57	173
Taxi fares and limousine services on trips	951,389	0.07	1,719,652	0.11	9.85	17.32	12.57	173
Intercity train fares	2,516,261	0.19	4,573,112	0.28	26.06	46.07	12.69	171
Ship fares	6,271,973	0.49	11,485,705	0.71	64.96	115.70	12.86	172
School bus	255,021	0.02	457,233	0.03	2.64	4.61	12.39	210
Taxi fares and limousine services	6,790,035	0.53	11,864,852	0.74	70.33	119.52	11.81	163

Benchmark: USA

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(<https://claritas.easptlight.com/Spotlight/About/3/2021>)

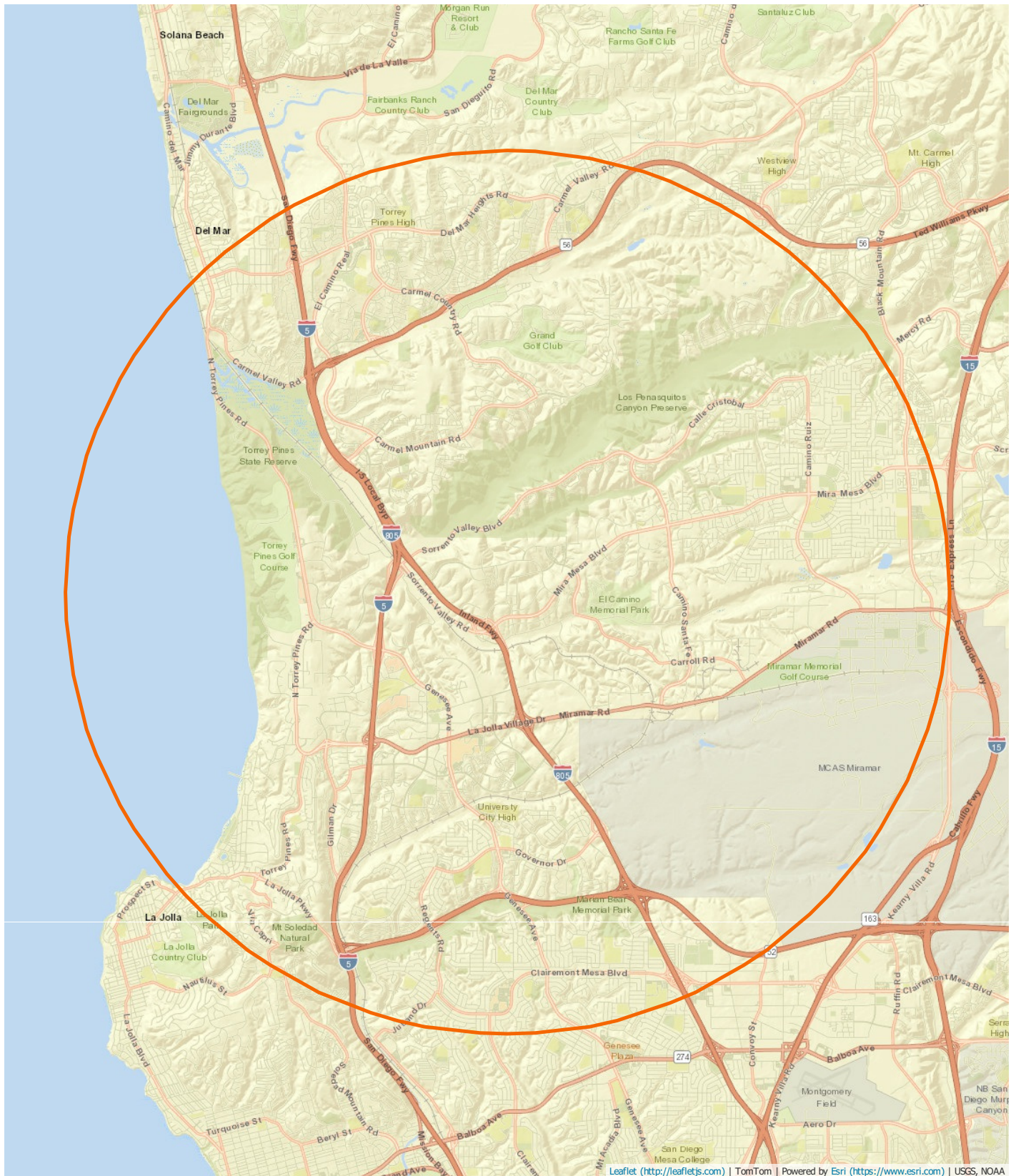
Index Colors:	<80	80 - 110	110+
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Consumer Buying Power™ | Map



Trade Area: 9710 Scranton Rd - 5 mi Radius

Consumer Units: 96,544 | Households: 87,664 | Dorm Pop: 8,880



Benchmark: USA

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(<https://claritas.easpotlight.com/Spotlight/About/3/2021>)

Report Details

Name: Consumer Buying Power™ Transportation 2021
Date / Time: 3/9/2021 9:52:59 AM
Workspace Vintage: 2021

Trade Area

Name	Level	Geographies
9710 Scranton Rd - 1 mi Radius	1 mi Radius	N/A
9710 Scranton Rd - 3 mi Radius	3 mi Radius	N/A
9710 Scranton Rd - 5 mi Radius	5 mi Radius	N/A

Benchmark

Name	Level	Geographies
USA	Entire US	United States

DataSource

Product	Provider	Copyright
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Consumer Buying Power™ - Growth Variables	Environics Analytics U.S. Bureau of Labour Statistics Claritas	©2021 Environics Analytics (https://claritas.easpotlight.com/Spotlight/About)