

	2022 Aggregate Expenditure Estimate	%	2027 Aggregate Expenditure Estimate	%	2022 Annual Avg per Consumer Unit	2027 Annual Avg per Consumer Unit	Compound Annual Growth Rate (%)	2022 Market Index
Total Specified Consumer Expenditures	47,368,647	100.00	54,547,020	100.00	130,852.62	144,687.06	2.86	187
Transportation								
Transportation	8,125,759	100.00	9,740,267	100.00	22,446.85	25,836.25	3.69	180
Vehicle Purchases								
Vehicle purchases net outlay	3,532,645	43.47	4,016,621	41.24	9,758.69	10,654.17	2.60	180
Other vehicles	64,235	0.79	64,563	0.66	177.45	171.26	0.10	198
New motorcycles	34,473	0.42	34,893	0.36	95.23	92.55	0.24	196
Used motorcycles	29,762	0.37	29,671	0.30	82.22	78.70	-0.06	201
Cars and trucks, new	1,826,060	22.47	1,954,061	20.06	5,044.36	5,183.19	1.36	199
New cars	670,962	8.26	719,604	7.39	1,853.49	1,908.76	1.41	191
New trucks	1,155,097	14.22	1,234,457	12.67	3,190.88	3,274.42	1.34	204
Cars and trucks, used	1,642,351	20.21	1,997,996	20.51	4,536.88	5,299.73	4.00	162
Used cars	659,505	8.12	805,715	8.27	1,821.84	2,137.17	4.09	167
Used trucks	982,845	12.10	1,192,282	12.24	2,715.04	3,162.55	3.94	159
Gasoline and Motor Oil								
Gasoline and motor oil	1,654,156	20.36	1,966,158	20.19	4,569.49	5,215.27	3.52	174
Gasoline	1,550,962	19.09	1,842,141	18.91	4,284.43	4,886.32	3.50	173
Diesel fuel	37,942	0.47	45,047	0.46	104.81	119.49	3.49	204
Gasoline on out-of-town trips	56,139	0.69	68,153	0.70	155.08	180.78	3.95	203
Motor oil	8,659	0.11	10,261	0.11	23.92	27.22	3.45	154
Motor oil on out-of-town trips	454	0.01	555	0.01	1.25	1.47	4.13	210
Other Vehicle Expenses								
Other vehicle expenses	2,250,598	27.70	2,715,336	27.88	6,217.12	7,202.48	3.83	168
Vehicle finance charges	129,559	1.59	137,116	1.41	357.90	363.70	1.14	153
Automobile finance charges	48,905	0.60	51,988	0.53	135.10	137.90	1.23	149
Truck finance charges	71,911	0.89	75,774	0.78	198.65	200.99	1.05	153
Motorcycle and plane finance charges	1,303	0.02	1,345	0.01	3.60	3.57	0.63	173
Other vehicle finance charges	7,439	0.09	8,009	0.08	20.55	21.24	1.49	181
Maintenance and repairs	677,336	8.34	752,232	7.72	1,871.09	1,995.31	2.12	163
Vehicle products and cleaning services	5,952	0.07	6,545	0.07	16.44	17.36	1.92	173
Gas tank repair and Msc. auto repair, servicing	70,668	0.87	78,653	0.81	195.22	208.63	2.16	190
Coolant, transmission fluid and other additives	3,799	0.05	4,127	0.04	10.49	10.95	1.67	121
Tires - purchased, replaced, installed	89,409	1.10	98,510	1.01	246.99	261.30	1.96	157
Parts, equipment, and accessories	76,883	0.95	84,280	0.87	212.39	223.55	1.85	147
Body work and painting	46,357	0.57	52,194	0.54	128.06	138.45	2.40	185
Vehicle or engine repairs	168,733	2.08	187,011	1.92	466.11	496.05	2.08	161
Motor tune-up	21,148	0.26	24,000	0.25	58.42	63.66	2.56	181
Lube, oil change, and oil filters	98,293	1.21	109,196	1.12	271.53	289.65	2.13	163
Front-end alignment, wheel balance and rotation	36,341	0.45	41,483	0.43	100.39	110.03	2.68	165
Shock absorber replacement	6,873	0.08	7,527	0.08	18.99	19.96	1.84	184
Repair tires and other repair work	39,639	0.49	43,864	0.45	109.50	116.35	2.05	152
Auto repair service policy	13,240	0.16	14,842	0.15	36.58	39.37	2.31	156
Vehicle insurance	763,053	9.39	980,749	10.07	2,107.88	2,601.46	5.15	146
Vehicle rental, leases, licenses, and other charges	680,651	8.38	845,238	8.68	1,880.25	2,242.01	4.43	213
Leased and rented vehicles	465,143	5.72	578,434	5.94	1,284.92	1,534.31	4.46	212
Rented vehicles	92,520	1.14	115,069	1.18	255.58	305.22	4.46	225
Auto/truck/motorcycle rental	58,632	0.72	72,262	0.74	161.97	191.68	4.27	213
Auto/truck/motorcycle rental out-of-town trips	33,888	0.42	42,808	0.44	93.61	113.55	4.78	249
Leased vehicles	372,623	4.59	463,365	4.76	1,029.35	1,229.08	4.46	209
Car/truck lease payments	328,594	4.04	408,791	4.20	907.72	1,084.32	4.46	209
Cash down payment car/truck lease	21,728	0.27	27,063	0.28	60.02	71.79	4.49	212
Extra and termination fees for car/truck lease	2,851	0.04	3,579	0.04	7.88	9.49	4.65	205
Trade in allowance for car/truck lease	19,450	0.24	23,933	0.25	53.73	63.48	4.24	199
Drivers' license	7,410	0.09	9,209	0.09	20.47	24.43	4.44	160
Vehicle inspection	11,705	0.14	14,325	0.15	32.34	38.00	4.12	168
Parking fees	99,991	1.23	123,694	1.27	276.22	328.10	4.35	242
Parking fees in home city, excluding residence	92,551	1.14	114,394	1.17	255.67	303.43	4.33	242
Parking fees, out-of-town trips	7,440	0.09	9,299	0.10	20.55	24.67	4.56	241
Tolls or electronic toll passes	65,462	0.81	80,614	0.83	180.83	213.83	4.25	226
Tolls on out-of-town trips	4,316	0.05	5,371	0.06	11.92	14.25	4.47	215
Towing charges	4,458	0.05	5,098	0.05	12.32	13.52	2.72	140
Automobile service clubs and gaps services	22,166	0.27	28,494	0.29	61.23	75.58	5.15	168
Public and Other Transportation								
Public and other transportation	688,359	8.47	1,042,152	10.70	1,901.54	2,764.33	8.65	267
Airline fares	472,508	5.81	717,768	7.37	1,305.27	1,903.89	8.72	279
Intercity bus fares	8,788	0.11	13,546	0.14	24.28	35.93	9.04	190
Intracity mass transit fares	63,707	0.78	90,528	0.93	175.99	240.13	7.28	213
Local trans. On out-of-town trips	11,117	0.14	16,817	0.17	30.71	44.61	8.63	279
Taxi fares and limousine services on trips	6,529	0.08	9,876	0.10	18.04	26.20	8.63	279
Intercity train fares	20,236	0.25	30,661	0.31	55.90	81.33	8.67	273
Ship fares	59,044	0.73	96,868	0.99	163.11	256.94	10.41	264
School bus	1,900	0.02	2,824	0.03	5.25	7.49	8.25	336
Taxi fares and limousine services	44,530	0.55	63,265	0.65	123.01	167.81	7.28	256

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	2022 Aggregate Expenditure Estimate	%	2027 Aggregate Expenditure Estimate	%	2022 Annual Avg per Consumer Unit	2027 Annual Avg per Consumer Unit	Compound Annual Growth Rate (%)	2022 Market Index
Total Specified Consumer Expenditures	3,168,533,290	100.00	3,762,654,071	100.00	73,996.57	85,610.20	3.50	106
Transportation								
Transportation	528,865,769	100.00	653,484,368	100.00	12,350.91	14,868.48	4.32	99
Vehicle Purchases								
Vehicle purchases net outlay	228,745,079	43.25	269,136,333	41.18	5,342.01	6,123.55	3.31	99
Other vehicles	4,574,896	0.86	4,868,516	0.74	106.84	110.77	1.25	119
New motorcycles	2,530,467	0.48	2,761,233	0.42	59.10	62.83	1.76	122
Used motorcycles	2,044,429	0.39	2,107,283	0.32	47.74	47.95	0.61	117
Cars and trucks, new	108,559,539	20.53	120,780,901	18.48	2,535.25	2,748.08	2.16	100
New cars	41,555,573	7.86	46,377,148	7.10	970.47	1,055.20	2.22	100
New trucks	67,003,967	12.67	74,403,753	11.39	1,564.78	1,692.88	2.12	100
Cars and trucks, used	115,610,644	21.86	143,486,916	21.96	2,699.92	3,264.70	4.42	97
Used cars	47,636,051	9.01	58,985,904	9.03	1,112.47	1,342.08	4.37	102
Used trucks	67,974,593	12.85	84,501,012	12.93	1,587.45	1,922.62	4.45	93
Gasoline and Motor Oil								
Gasoline and motor oil	114,980,901	21.74	140,518,597	21.50	2,685.21	3,197.16	4.09	102
Gasoline	108,391,181	20.50	132,337,117	20.25	2,531.32	3,011.01	4.07	102
Diesel fuel	2,423,283	0.46	3,005,806	0.46	56.59	68.39	4.40	110
Gasoline on out-of-town trips	3,505,220	0.66	4,374,740	0.67	81.86	99.54	4.53	107
Motor oil	634,028	0.12	766,662	0.12	14.81	17.44	3.87	95
Motor oil on out-of-town trips	27,189	0.01	34,271	0.01	0.63	0.78	4.74	106
Other Vehicle Expenses								
Other vehicle expenses	144,301,753	27.29	178,862,129	27.37	3,369.96	4,069.58	4.39	91
Vehicle finance charges	8,717,881	1.65	9,585,099	1.47	203.59	218.09	1.91	87
Automobile finance charges	3,485,687	0.66	3,819,723	0.58	81.40	86.91	1.85	90
Truck finance charges	4,700,773	0.89	5,171,708	0.79	109.78	117.67	1.93	84
Motorcycle and plane finance charges	91,368	0.02	99,539	0.02	2.13	2.26	1.73	102
Other vehicle finance charges	440,052	0.08	494,129	0.08	10.28	11.24	2.35	91
Maintenance and repairs	43,681,027	8.26	49,878,964	7.63	1,020.11	1,134.88	2.69	89
Vehicle products and cleaning services	376,557	0.07	428,742	0.07	8.79	9.75	2.63	93
Gas tank repair and Msc. auto repair, servicing	4,196,001	0.79	4,851,755	0.74	97.99	110.39	2.95	95
Coolant, transmission fluid and other additives	308,920	0.06	339,036	0.05	7.21	7.71	1.88	83
Tires - purchased, replaced, installed	5,887,930	1.11	6,708,419	1.03	137.50	152.63	2.64	88
Parts, equipment, and accessories	5,276,883	1.00	5,921,457	0.91	123.23	134.73	2.33	85
Body work and painting	2,799,198	0.53	3,262,018	0.50	65.37	74.22	3.11	94
Vehicle or engine repairs	10,827,900	2.05	12,349,417	1.89	252.87	280.98	2.66	88
Motor tune-up	1,301,290	0.25	1,523,619	0.23	30.39	34.67	3.20	94
Lube, oil change, and oil filters	6,472,581	1.22	7,353,427	1.13	151.16	167.31	2.58	91
Front-end alignment, wheel balance and rotation	2,281,437	0.43	2,658,885	0.41	53.28	60.50	3.11	88
Shock absorber replacement	428,575	0.08	491,272	0.08	10.01	11.18	2.77	97
Repair tires and other repair work	2,690,073	0.51	3,042,740	0.47	62.82	69.23	2.49	87
Auto repair service policy	833,682	0.16	948,176	0.15	19.47	21.57	2.61	83
Vehicle insurance	50,662,301	9.58	66,107,498	10.12	1,183.15	1,504.12	5.47	82
Vehicle rental, leases, licenses, and other charges	41,240,544	7.80	53,290,567	8.15	963.11	1,212.50	5.26	109
Leased and rented vehicles	28,017,314	5.30	36,206,580	5.54	654.30	823.79	5.26	108
Rented vehicles	5,563,779	1.05	7,271,585	1.11	129.93	165.45	5.50	114
Auto/truck/motorcycle rental	3,671,426	0.69	4,754,000	0.73	85.74	108.17	5.30	113
Auto/truck/motorcycle rental out-of-town trips	1,892,354	0.36	2,517,585	0.39	44.19	57.28	5.88	117
Leased vehicles	22,453,534	4.25	28,934,995	4.43	524.37	658.35	5.20	106
Car/truck lease payments	19,733,693	3.73	25,448,192	3.89	460.85	579.01	5.22	106
Cash down payment car/truck lease	1,377,419	0.26	1,771,921	0.27	32.17	40.32	5.17	113
Extra and termination fees for car/truck lease	172,940	0.03	222,977	0.03	4.04	5.07	5.21	105
Trade in allowance for car/truck lease	1,169,482	0.22	1,491,907	0.23	27.31	33.94	4.99	101
Drivers' license	529,399	0.10	666,464	0.10	12.36	15.16	4.71	97
Vehicle inspection	764,061	0.14	961,196	0.15	17.84	21.87	4.70	93
Parking fees	6,089,761	1.15	7,922,597	1.21	142.22	180.26	5.40	125
Parking fees in home city, excluding residence	5,662,880	1.07	7,363,851	1.13	132.25	167.55	5.39	125
Parking fees, out-of-town trips	426,881	0.08	558,746	0.09	9.97	12.71	5.53	117
Tolls or electronic toll passes	3,926,801	0.74	5,068,439	0.78	91.70	115.32	5.24	115
Tolls on out-of-town trips	258,280	0.05	335,081	0.05	6.03	7.62	5.34	109
Towing charges	378,101	0.07	450,048	0.07	8.83	10.24	3.55	101
Automobile service clubs and gaps services	1,276,829	0.24	1,680,162	0.26	29.82	38.23	5.64	82
Public and Other Transportation								
Public and other transportation	40,838,036	7.72	64,967,310	9.94	953.71	1,478.18	9.73	134
Airline fares	26,898,677	5.09	43,129,264	6.60	628.18	981.30	9.90	134
Intercity bus fares	593,372	0.11	928,640	0.14	13.86	21.13	9.37	108
Intracity mass transit fares	4,797,770	0.91	7,293,480	1.12	112.05	165.95	8.74	136
Local trans. On out-of-town trips	642,386	0.12	1,025,520	0.16	15.00	23.33	9.81	136
Taxi fares and limousine services on trips	377,149	0.07	602,136	0.09	8.81	13.70	9.81	136
Intercity train fares	1,172,674	0.22	1,874,496	0.29	27.39	42.65	9.84	134
Ship fares	2,964,230	0.56	4,941,117	0.76	69.23	112.42	10.76	112
School bus	102,673	0.02	159,563	0.02	2.40	3.63	9.22	154
Taxi fares and limousine services	3,289,105	0.62	5,013,094	0.77	76.81	114.06	8.79	160

Benchmark: USA

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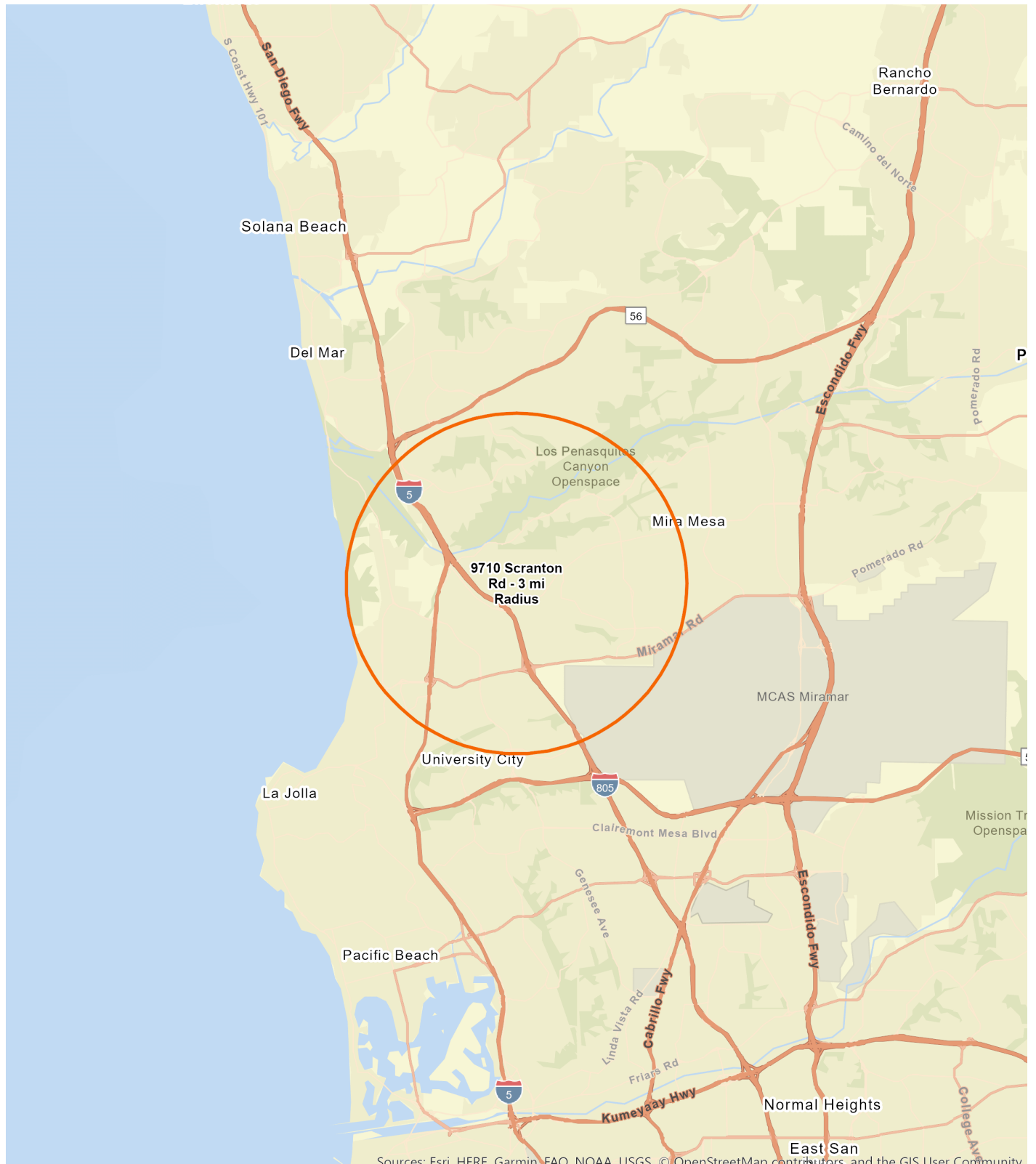
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Consumer Buying Power™ | Map



Trade Area: 9710 Scranton Rd - 3 mi Radius

Consumer Units: 42,820 | Households: 33,637 | Dorm Pop: 9,183



Sources: Esri, HERE, Garmin, FAO, NOAA, USGS, ©OpenStreetMap contributors, and the GIS User Community ©2006-2021 TomTom

	2022 Aggregate Expenditure Estimate	%	2027 Aggregate Expenditure Estimate	%	2022 Annual Avg per Consumer Unit	2027 Annual Avg per Consumer Unit	Compound Annual Growth Rate (%)	2022 Market Index
Total Specified Consumer Expenditures	8,893,955,785	100.00	10,441,712,153	100.00	91,775.42	105,392.00	3.26	131
Transportation								
Transportation	1,509,613,975	100.00	1,842,666,240	100.00	15,577.48	18,598.70	4.07	125
Vehicle Purchases								
Vehicle purchases net outlay	646,872,166	42.85	753,330,799	40.88	6,674.98	7,603.64	3.09	123
Other vehicles	11,894,970	0.79	12,291,138	0.67	122.74	124.06	0.66	137
New motorcycles	6,550,675	0.43	6,847,892	0.37	67.60	69.12	0.89	139
Used motorcycles	5,344,295	0.35	5,443,247	0.30	55.15	54.94	0.37	135
Cars and trucks, new	319,560,982	21.17	353,271,814	19.17	3,297.50	3,565.70	2.03	130
New cars	120,747,543	8.00	133,416,472	7.24	1,245.98	1,346.62	2.02	128
New trucks	198,813,439	13.17	219,855,342	11.93	2,051.53	2,219.08	2.03	131
Cars and trucks, used	315,416,214	20.89	387,767,846	21.04	3,254.73	3,913.88	4.22	116
Used cars	126,265,193	8.36	155,080,043	8.42	1,302.91	1,565.28	4.20	120
Used trucks	189,151,021	12.53	232,687,803	12.63	1,951.82	2,348.60	4.23	114
Gasoline and Motor Oil								
Gasoline and motor oil	320,500,201	21.23	385,554,569	20.92	3,307.19	3,891.54	3.77	126
Gasoline	301,685,930	19.98	362,527,514	19.67	3,113.05	3,659.12	3.74	126
Diesel fuel	6,793,772	0.45	8,270,443	0.45	70.10	83.48	4.01	137
Gasoline on out-of-town trips	10,181,426	0.67	12,576,903	0.68	105.06	126.94	4.32	137
Motor oil	1,758,033	0.12	2,078,834	0.11	18.14	20.98	3.41	117
Motor oil on out-of-town trips	81,041	0.01	100,874	0.01	0.84	1.02	4.48	140
Other Vehicle Expenses								
Other vehicle expenses	425,637,453	28.20	519,440,752	28.19	4,392.09	5,242.90	4.06	118
Vehicle finance charges	24,192,221	1.60	26,118,111	1.42	249.64	263.62	1.54	107
Automobile finance charges	9,381,403	0.62	10,110,370	0.55	96.81	102.05	1.51	107
Truck finance charges	13,324,538	0.88	14,375,194	0.78	137.49	145.09	1.53	106
Motorcycle and plane finance charges	229,033	0.02	245,340	0.01	2.36	2.48	1.39	113
Other vehicle finance charges	1,257,247	0.08	1,387,206	0.08	12.97	14.00	1.99	115
Maintenance and repairs	128,514,729	8.51	143,775,881	7.80	1,326.12	1,451.18	2.27	116
Vehicle products and cleaning services	1,082,422	0.07	1,202,806	0.07	11.17	12.14	2.13	118
Gas tank repair and Msc. auto repair, servicing	12,490,605	0.83	14,251,540	0.77	128.89	143.85	2.67	125
Coolant, transmission fluid and other additives	836,411	0.06	898,258	0.05	8.63	9.07	1.44	100
Tires - purchased, replaced, installed	17,127,512	1.13	19,004,022	1.03	176.74	191.81	2.10	113
Parts, equipment, and accessories	15,108,337	1.00	16,625,413	0.90	155.90	167.81	1.93	108
Body work and painting	8,318,030	0.55	9,453,032	0.51	85.83	95.41	2.59	124
Vehicle or engine repairs	31,980,059	2.12	35,658,553	1.94	330.00	359.91	2.20	114
Motor tune-up	3,879,627	0.26	4,419,380	0.24	40.03	44.61	2.64	124
Lube, oil change, and oil filters	18,951,208	1.26	21,237,884	1.15	195.55	214.36	2.30	117
Front-end alignment, wheel balance and rotation	7,172,969	0.48	8,114,052	0.44	74.02	81.90	2.50	122
Shock absorber replacement	1,219,541	0.08	1,387,243	0.08	12.58	14.00	2.61	122
Repair tires and other repair work	7,763,953	0.51	8,632,829	0.47	80.12	87.13	2.14	111
Auto repair service policy	2,584,054	0.17	2,890,870	0.16	26.66	29.18	2.27	113
Vehicle insurance	153,058,598	10.14	196,605,421	10.67	1,579.39	1,984.41	5.14	109
Vehicle rental, leases, licenses, and other charges	119,871,905	7.94	152,941,339	8.30	1,236.94	1,543.69	4.99	140
Leased and rented vehicles	82,110,158	5.44	104,762,205	5.69	847.28	1,057.40	4.99	140
Rented vehicles	16,036,144	1.06	20,643,806	1.12	165.47	208.37	5.18	146
Auto/truck/motorcycle rental	10,353,576	0.69	13,198,025	0.72	106.84	133.21	4.97	141
Auto/truck/motorcycle rental out-of-town trips	5,682,568	0.38	7,445,781	0.40	58.64	75.15	5.55	156
Leased vehicles	66,074,014	4.38	84,118,399	4.57	681.81	849.04	4.95	138
Car/truck lease payments	58,170,435	3.85	74,092,952	4.02	600.25	747.85	4.96	138
Cash down payment car/truck lease	3,869,733	0.26	4,941,006	0.27	39.93	49.87	5.01	141
Extra and termination fees for car/truck lease	521,942	0.03	668,778	0.04	5.39	6.75	5.08	140
Trade in allowance for car/truck lease	3,511,905	0.23	4,415,664	0.24	36.24	44.57	4.69	134
Drivers' license	1,499,358	0.10	1,861,759	0.10	15.47	18.79	4.42	121
Vehicle inspection	2,220,648	0.15	2,757,281	0.15	22.91	27.83	4.42	119
Parking fees	17,034,344	1.13	21,965,103	1.19	175.77	221.70	5.22	154
Parking fees in home city, excluding residence	15,788,644	1.05	20,355,240	1.10	162.92	205.45	5.21	154
Parking fees, out-of-town trips	1,245,700	0.08	1,609,862	0.09	12.85	16.25	5.26	151
Tolls or electronic toll passes	11,171,957	0.74	14,223,470	0.77	115.28	143.56	4.95	144
Tolls on out-of-town trips	752,864	0.05	961,332	0.05	7.77	9.70	5.01	140
Towing charges	934,057	0.06	1,100,774	0.06	9.64	11.11	3.34	110
Automobile service clubs and gaps services	4,148,517	0.27	5,309,416	0.29	42.81	53.59	5.06	117
Public and Other Transportation								
Public and other transportation	116,604,155	7.72	184,340,120	10.00	1,203.22	1,860.61	9.59	169
Airline fares	78,178,793	5.18	124,242,267	6.74	806.72	1,254.02	9.71	173
Inter-city bus fares	1,745,042	0.12	2,709,320	0.15	18.01	27.35	9.20	141
Intracity mass transit fares	11,929,455	0.79	17,819,743	0.97	123.10	179.86	8.36	149
Local trans. On out-of-town trips	1,845,972	0.12	2,933,498	0.16	19.05	29.61	9.71	173
Taxi fares and limousine services on trips	1,083,943	0.07	1,722,624	0.09	11.19	17.39	9.71	173
Intercity train fares	3,376,072	0.22	5,374,559	0.29	34.84	54.25	9.75	170
Ship fares	10,132,174	0.67	16,810,159	0.91	104.55	169.67	10.66	169
School bus	292,717	0.02	456,253	0.02	3.02	4.61	9.28	194
Taxi fares and limousine services	8,019,987	0.53	12,271,697	0.67	82.76	123.86	8.88	172

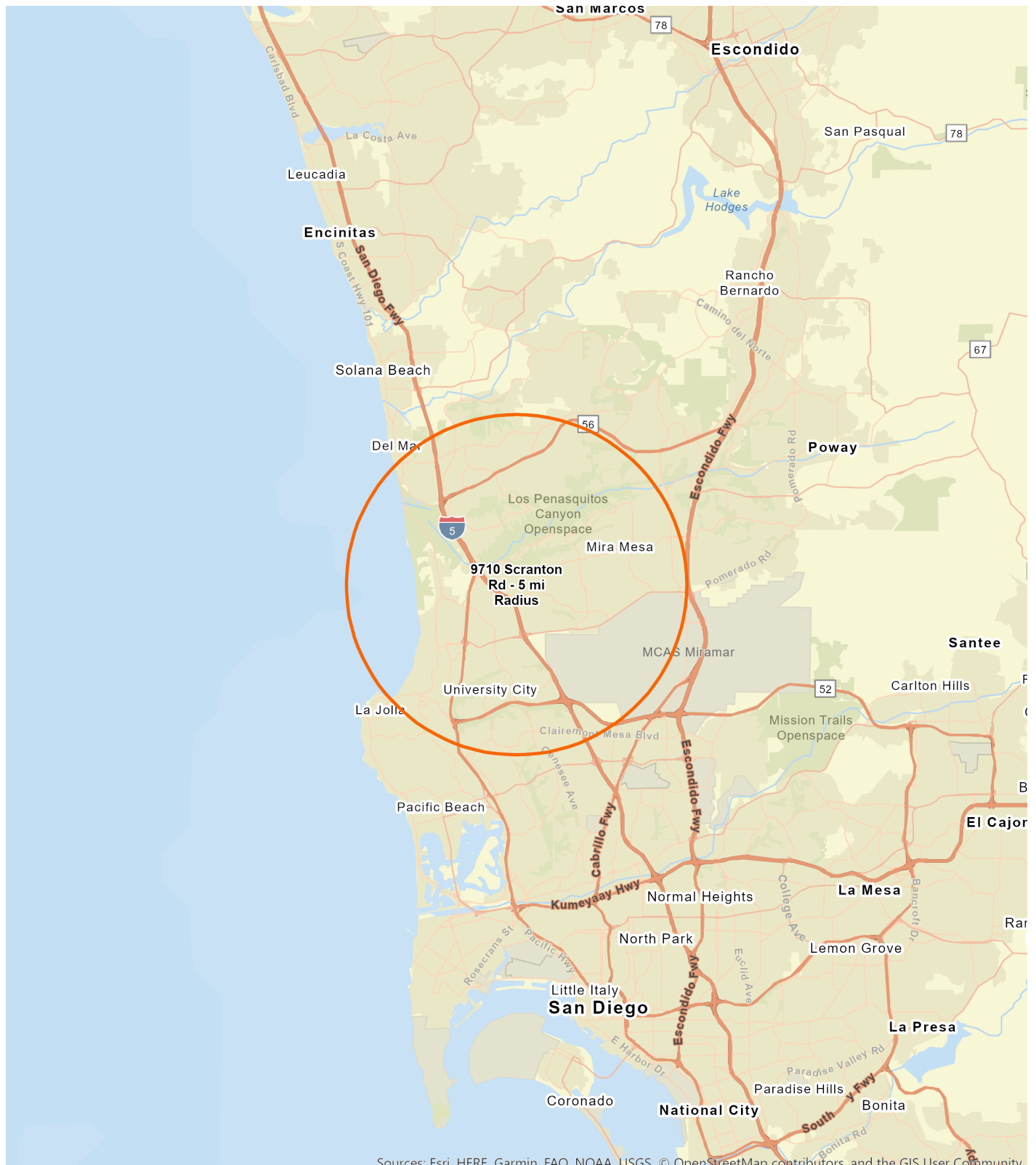
Benchmark: USA

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Index Colors:	<80	80 - 110	110+
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Trade Area: 9710 Scranton Rd - 5 mi Radius

Consumer Units: 96,910 | Households: 87,727 | Dorm Pop: 9,183



Sources: Esri, HERE, Garmin, FAO, NOAA, USGS, © OpenStreetMap contributors, and the GIS User Community ©2006-2021 TomTom

Report Details

Name: Consumer Buying Power™ Transportation 2022
Date / Time: 12/21/2021 1:54:23 PM
Workspace Vintage: 2022

Trade Area

Name	Level	Geographies
9710 Scranton Rd - 5 mi Radius	5 mi Radius	N/A
9710 Scranton Rd - 3 mi Radius	3 mi Radius	N/A
9710 Scranton Rd - 1 mi Radius	1 mi Radius	N/A

Benchmark

Name	Level	Geographies
USA	Entire US	United States

DataSource

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