|  | 2023 Demand (\$) | 2023 Supply (\$) | Opportunity GaplSurplus (\$) |
| :---: | :---: | :---: | :---: |
| Demand By Merchandise Line |  |  |  |
| Total retail trade including food and drink (NAICS 44, 45 and 722) | 17,588,592 | 256,166,872 | -238,578,280 |
| Groceries and other food items for human consumption off the premises | 2,480,316 | 25,956,623 | -23,476,308 |
| Outside meals, snacks and catering | 1,888,564 | 28,068,695 | -26, 180, 131 |
| Acoholic beverages served for immediate consumption | 209,856 | 4,277,253 | -4,067,397 |
| Packaged liquor, wine, and beer | 271,754 | 4,627,605 | -4,355,851 |
| Cigars, cigarettes, and tobacco and smokers' accessories | 177,192 | 3,155,060 | -2,977,868 |
| Drugs, health aids and beauty aids, including cosmetics | 1,791,102 | 26,690, 146 | -24,899,044 |
| Household soaps, detergents, cleaners, and cleaning supplies | 80,619 | 948,679 | -868,059 |
| Paper and related products | 349,521 | 5,162,934 | -4,813,414 |
| Men's wear, including accessories | 361,223 | 8,025,210 | -7,663,986 |
| Women's, juniors', and misses' wear, including accessories | 646,563 | 12,152,485 | -11,505,922 |
| Children's wear | 83,119 | 2,456,553 | -2,373,435 |
| Costumes and unisex clothing | 5,678 | 77,152 | -71,475 |
| Footwear, including accessories | 198,891 | 5,731,823 | -5,532,932 |
| Sewing, knitting, and needlework goods | 9,023 | 205,636 | -196,613 |
| Curtains, draperies, blinds, slipcovers, bed and table coverings | 93,526 | 1,276,678 | -1,183,152 |
| Major household appliances | 201,153 | 2,430,468 | -2,229,315 |
| Small household and personal appliances including hardware and sof tware | 515,905 | 7,660,097 | -7,144,193 |
| TV, DVD, audio equip., music instruments, supplies incl. CDs and audio books | 558,492 | 9,406,412 | -8,847,920 |
| Furniture, home fumishings, kitchen, sleep equip. and outdoor/patio | 560,483 | 9,937,685 | -9,377,201 |
| Flooring and floor coverings | 96,117 | 1,901,534 | -1,805,417 |
| Jewelry | 255,654 | 4,794,269 | -4,538,615 |
| Books, including eBooks | 34,471 | 650,817 | -616,346 |
| Photographic equipment and supplies | 13,150 | 197,367 | -184,217 |
| Toys, hobby goods and games | 139,751 | 1,893,943 | -1,754,192 |
| Optical goods, including eyeglasses, contact lenses, sunglasses, etc. | 43,924 | 1,249,411 | -1,205,486 |
| Sporting goods and recreational equipment | 171,640 | 2,690,521 | -2,518,881 |
| Recreational vehicles, parts and accessories | 247,640 | 304,791 | -57,151 |
| Hardware, Tools, \& Plumbing \& Electrical supplies | 386,397 | 5,211,787 | -4,825,390 |
| Lamn, Garden, \& Farm Equipment \& Supplies (!) | 448,732 | 5,057,157 | -4,608,425 |
| Dimensional Lumber \& Other Building/Structural Materials \& Supplies (!) | 379,120 | 4,964,595 | -4,585,474 |
| Paint \& Sundries (!) | 57,239 | 511,935 | -454,696 |
| Cars, trucks, motorcycles, and other powered transportation vehicles | 2,641,473 | 39,602,129 | -36,960,655 |
| Automotive fuels | 975,541 | 15,257,183 | -14,281,641 |
| Automotive maintenance and parts | 938,842 | 10,470,266 | -9,531,424 |
| Household fuels, including oil, liquefied petroleum gas, wood, coal | 59,503 | 355,848 | -296,345 |
| Pets, pet foods, and pet supplies | 216,418 | 2,806,125 | -2,589,707 |

## Retail Market Power®| Map

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Trade Area: 9710 Scranton Rd-1 mi.


|  | 2023 Demand (\$) | 2023 Supply (\$) | Opportunity Gap/Surplus (\$) |
| :---: | :---: | :---: | :---: |
| Demand By Merchandise Line |  |  |  |
| Total retail trade including food and drink (NAICS 44, 45 and 722) | 2,391,588,065 | 2,790,091,008 | -398,502,943 |
| Groceries and other food items for human consumption off the premises | 345,825,551 | 291,700,972 | 54,124,578 |
| Outside meals, snacks and catering | 266,416,538 | 307,694,592 | -41,278,055 |
| Acoholic beverages served for immediate consumption | 28,079,768 | 41,712,756 | -13,632,988 |
| Packaged liquor, wine, and beer | 38,119,920 | 36,624,417 | 1,495,504 |
| Cigars, cigarettes, and tobacco and smokers' accessories | 28,181,876 | 26,360,118 | 1,821,759 |
| Drugs, health aids and beauty aids, including cosmetics | 237,812,201 | 219,694,014 | 18,118,187 |
| Household soaps, detergents, cleaners, and cleaning supplies | 11,159,830 | 11,468,215 | -308,386 |
| Paper and related products | 48,514,970 | 54,779,393 | -6,264,423 |
| Men's wear, including accessories | 52,713,118 | 62,266,717 | -9,553,599 |
| Women's, juniors', and misses' wear, including accessories | 90,739,370 | 92,670,953 | -1,931,583 |
| Children's wear | 11,085,731 | 19,337,085 | -8,251,354 |
| Costumes and unisex clothing | 772,915 | 696,699 | 76,216 |
| Footwear, including accessories | 28,757,974 | 43,332,212 | -14,574,238 |
| Sewing, knitting, and needlework goods | 1,236,925 | 2,123,542 | -886,617 |
| Curtains, draperies, blinds, slipcovers, bed and table coverings | 12,973,820 | 13,504,702 | -530,883 |
| Major household appliances | 25,974,060 | 34,667,809 | -8,693,750 |
| Small household and personal appliances including hardware and sof tware | 70,871,052 | 88,862,191 | -17,991,139 |
| TV, DVD, audio equip., music instruments, supplies incl. CDs and audio books | 74,960,516 | 101,016,483 | -26,055,967 |
| Furniture, home fumishings, kitchen, sleep equip. and outdoor/patio | 73,534,662 | 109,766,755 | -36,232,093 |
| Flooring and floor coverings | 13,022,211 | 26,598,918 | -13,576,708 |
| Jewelry | 34,120,970 | 45,649,680 | -11,528,710 |
| Books, including eBooks | 5,409,229 | 6,760,920 | -1,351,691 |
| Photographic equipment and supplies | 1,844,235 | 2,465,471 | -621,236 |
| Toys, hobby goods and games | 18,975,117 | 20,827,266 | -1,852,150 |
| Optical goods, including eyeglasses, contact lenses, sunglasses, etc. | 5,534,455 | 10,226,127 | -4,691,672 |
| Sporting goods and recreational equipment | 22,575,643 | 29,902,624 | -7,326,981 |
| Recreational vehicles, parts and accessories | 28,759,054 | 11,069,053 | 17,690,000 |
| Hardware, Tools, \& Plumbing \& Electrical supplies | 50,104,230 | 81,512,113 | -31,407,883 |
| Lamn, Garden, \& Farm Equipment \& Supplies (!) | 55,732,545 | 78,730,215 | -22,997,670 |
| Dimensional Lumber \& Other Building/Structural Materials \& Supplies (!) | 46,728,411 | 77,315,585 | -30,587,174 |
| Paint \& Sundries (!) | 6,930,104 | 8,295,041 | -1,364,937 |
| Cars, trucks, motorcycles, and other powered transportation vehicles | 357,567,344 | 592,755,946 | -235, 188,602 |
| Automotive fuels | 136,234,861 | 99,500,960 | 36,733,901 |
| Automotive maintenance and parts | 122,899,299 | 102,394,321 | 20,504,978 |
| Household fuels, including oil, liquefied petroleum gas, wood, coal | 7,967,592 | 3,389,375 | 4,578,217 |
| Pets, pet foods, and pet supplies | 29,451,970 | 34,417,765 | -4,965,795 |

Trade Area: 9710 Scranton Rd - 3 mi.


|  | 2023 Demand (\$) | 2023 Supply (\$) | Opportunity Gap/Surplus (\$) |
| :---: | :---: | :---: | :---: |
| Demand By Merchandise Line |  |  |  |
| Total retail trade including food and drink (NAICS 44, 45 and 722) | 6,762,927,695 | 5,759,309,848 | 1,003,617,846 |
| Groceries and other food items for human consumption off the premises | 956,689,746 | 646,969,407 | 309,720,339 |
| Outside meals, snacks and catering | 747,128,799 | 751,580,857 | -4,452,059 |
| Acoholic beverages served for immediate consumption | 84,527,408 | 102, 182,683 | -17,655,275 |
| Packaged liquor, wine, and beer | 107,714,843 | 67,177,258 | 40,537,584 |
| Cigars, cigarettes, and tobacco and smokers' accessories | 71,043,948 | 48,419,611 | 22,624,337 |
| Drugs, health aids and beauty aids, including cosmetics | 666,112,369 | 409,476,353 | 256,636,015 |
| Household soaps, detergents, cleaners, and cleaning supplies | 30,553,382 | 23,103,047 | 7,450,335 |
| Paper and related products | 135,086,765 | 108,079,595 | 27,007,170 |
| Men's wear, including accessories | 144,467,337 | 109,385,196 | 35,082,141 |
| Women's, juniors', and misses' wear, including accessories | 251,228,878 | 162,524,902 | 88,703,975 |
| Children's wear | 33,174,234 | 34,219,436 | -1,045,201 |
| Costumes and unisex clothing | 2,184,303 | 1,274,452 | 909,851 |
| Footwear, including accessories | 80,624,231 | 76,346,468 | 4,27,763 |
| Sewing, knitting, and needlework goods | 3,594,055 | 3,466,813 | 127,242 |
| Curtains, draperies, blinds, slipcovers, bed and table coverings | 35,656,375 | 24,888,586 | 10,767,790 |
| Major household appliances | 76,513,330 | 59,373,694 | 17,139,637 |
| Small household and personal appliances including hardware and sof tware | 202,055,419 | 158,784,429 | 43,270,990 |
| TV, DVD, audio equip., music instruments, supplies incl. CDs and audio books | 204,132,693 | 176,309,275 | 27,823,418 |
| Furniture, home furnishings, kitchen, sleep equip. and outdoor/patio | 215,750,159 | 193,385,676 | 22,364,483 |
| Flooring and floor coverings | 38,045,602 | 40,833,875 | -2,788,274 |
| Jewery | 97,704,571 | 83,251,467 | 14,453,104 |
| Books, including eBooks | 14,699,566 | 12,069,342 | 2,630,224 |
| Photographic equipment and supplies | 5,131,629 | 4,260,669 | 870,961 |
| Toys, hobby goods and games | 53,860,372 | 38,501,618 | 15,358,754 |
| Optical goods, including eyeglasses, contact lenses, sunglasses, etc. | 16,915,520 | 16,573,231 | 342,289 |
| Sporting goods and recreational equipment | 67,237,420 | 55,367,784 | 11,869,637 |
| Recreational vehicles, parts and accessories | 92,210,753 | 24,871,708 | 67,339,045 |
| Hardware, Tools, \& Plumbing \& Electrical supplies | 145,193,216 | 135,908,064 | 9,285,152 |
| Lawn, Garden, \& Farm Equipment \& Supplies (!) | 167,129,910 | 132,463,177 | 34,666,734 |
| Dimensional Lumber \& Other Building/Structural Materials \& Supplies (!) | 137,815,863 | 129,257,612 | 8,558,250 |
| Paint \& Sundries (!) | 21,375,738 | 14,263,481 | 7,112,257 |
| Cars, trucks, motorcycles, and other powered transportation vehicles | 1,017,993,461 | 1,423,765,863 | -405,772,402 |
| Automotive fuels | 377,229,292 | 168,645,838 | 208,583,454 |
| Automotive maintenance and parts | 356,725,825 | 253,327,115 | 103,398,710 |
| Household fuels, including oil, liquefied petroleum gas, hood, coal | 22,360,472 | 5,319,918 | 17,040,555 |
| Pets, pet foods, and pet supplies | 83,060,212 | 63,681,351 | 19,378,861 |

Trade Area: 9710 Scranton Rd-5 mi.


## Report Details



